MASSACHUSETTS STUDENT DATA PRIVACY AGREEMENT
VERSION (2018)

Acton-Boxborough Regional School District

AND

Instructure, Inc.
This Massachusetts Student Data Privacy Agreement (“DPA”) is entered into by and between the Acton-Boxborough Regional School District (hereinafter referred to as “LEA”) and Instructure Inc. (hereinafter referred to as “Provider”) on the date of the last signature below or the date of the executed Service Agreement, whichever is later. The Parties agree to the terms as stated herein.

REQUITALS

WHEREAS, the Provider has agreed or will agree to provide the Local Education Agency (“LEA”) with educational software as a service offering (“Services”) as described in Article I and Exhibit “A” and pursuant to a contractual agreement (“Service Agreement”); and

WHEREAS, the Provider, by signing this Agreement, agrees to allow the LEA to offer school districts in Massachusetts the opportunity to accept and enjoy the benefits of the DPA for the Services described, without the need to negotiate terms in a separate DPA; and

WHEREAS, in order to provide the Services described in Article I and Appendix A, the Provider may receive and the LEA may upload documents or data that may be covered by several federal statutes, among them, the Federal Educational Rights and Privacy Act (“FERPA”) at 20 U.S.C. 1232g and 34 CFR Part 99, Children’s Online Privacy Protection Act (“COPPA”), 15 U.S.C. 6501-6502; Protection of Pupil Rights Amendment (“PPRA”) 20 U.S.C. 1232h; the Individuals with Disabilities Education Act (“IDEA”), 20 U.S.C. §§ 1400 et seq.; and

WHEREAS, the documents and data transferred from Massachusetts LEAs may be subject to several Massachusetts student privacy laws, including Massachusetts student record regulations, 603 C.M.R. 23.00, Massachusetts General Law, Chapter 71, Sections 34D to 34H and 603 CMR 28.00; and

WHEREAS, the Parties wish to enter into this DPA to ensure that the Services provided conform to the requirements of the privacy laws referred to above and to establish implementing procedures and duties.

WHEREAS, this DPA supplements the Service Agreement which constitutes the contractual arrangement that sets forth the full rights and obligations of Provider and LEA with respect the Services.

NOW THEREFORE, for good and valuable consideration, the parties agree as follows:

ARTICLE I: PURPOSE AND SCOPE

1. **Purpose of DPA.** The purpose of this DPA is to describe the duties and responsibilities to protect Student Data (as defined in Exhibit “C”) transmitted to Provider from the LEA pursuant to the Service Agreement and providing the services described in Exhibit “A”, including compliance with all applicable state privacy statutes, including the FERPA, PPRA, COPPA, IDEA, 603 C.M.R. 23.00, 603 CMR 28.00, and Massachusetts General Law, Chapter 71, Sections 34D to 34H. In performing these services, to the extent Personally Identifiable Information (as defined in Exhibit “C”) from Pupil Records (as defined in Exhibit “C”) are transmitted to Provider from LEA, the Provider shall be considered a School Official with a legitimate educational interest, and performing services otherwise provided by the LEA. Provider shall be under the direct control and supervision of the LEA. Control duties are set forth below.

2. **Nature of Services Provided.** The Provider has agreed to provide the following digital
educational software as a service offering described below and as may be further outlined in Exhibit “A” hereto.

3. **Student Data to Be Provided.** In order to use the Services described in this Article and Exhibit “A”, LEA may provide the categories of data described as indicated in the Schedule of Data, attached hereto as Exhibit “B.”

4. **DPA Definitions.** The definition of terms used in this DPA is found in Exhibit “C”. In the event of a conflict, definitions used in this DPA shall prevail solely to the extent referenced and used within this DPA, over terms used in all other writings, including, but not limited to, a service agreement, privacy policies or any terms of service.

**ARTICLE II: DATA OWNERSHIP AND AUTHORIZED ACCESS**

1. **Student Data Property of LEA.** As between LEA and Provider, all Student Data or any other Pupil Records transmitted to the Provider pursuant to this DPA and the Service Agreement is and will continue to be the property of and under the control of the LEA, or to the party who provided such data (such as the student or parent.). The Provider further acknowledges and agrees that all copies of such Student Data or any other Pupil Records transmitted to the Provider, including any modifications or additions or any portion thereof from any source, are also subject to the provisions of this DPA in the same manner as the original Student Data or Pupil Records. The Parties agree that as between them, all rights, including all intellectual property rights in and to Student Data or any other Pupil Records contemplated per this Agreement shall remain the exclusive property of the LEA. For the purposes of FERPA and state law, the Provider shall be considered a School Official, under the control and direction of the LEAs as it pertains to the use of student data notwithstanding the above. In connection with certain aspects that feature an export function, Provider will make Student Data available at any time through the applicable export feature within the Service. If there is no export function for particular Student Data, Provider will reasonably cooperate and make Student Data available within ten (10) days of the LEA’s request if such export is available to Provider. If severable, Provider may transfer pupil-generated content to a separate account, according to the procedures set forth below.

2. **Parent Access.** LEA shall establish reasonable procedures by which a parent, legal guardian, or eligible student may review personally identifiable information on the pupil’s records, correct erroneous information, and, to the extent applicable, procedures for the transfer of pupil-generated content to a personal account, consistent with the functionality of services. The LEA has the control to modify or correct Student Data in the Service at its discretion. In the event that a parent of a pupil or other individual contacts the Provider to review any of the Pupil Records of Student Data accessed pursuant to the Services, the Provider shall refer the parent or individual to the LEA, who will follow the necessary and proper procedures regarding the requested information.

3. **Separate Account.** Provider shall, at the request of the LEA, transfer Student Generated Content to a separate student account; provided, however, such transfer shall only apply to pupil generated content that is severable from the Services.
4. **Third Party Request.** Should a Third Party, including, but not limited to law enforcement, former employees of the LEA, current employees of the LEA, and government entities, contact Provider with a request for data held by the Provider pursuant to the Services, the Provider shall redirect the Third Party to request the data directly from the LEA. Provider shall notify the LEA in advance of a compelled disclosure to a Third Party, unless legally prohibited. Except as necessary to provide or improve the Services, Provider will not use, disclose, compile, transfer, sell the Student Data and/or any portion thereof to any third party or other entity or allow any other third party or other entity to use, disclose, compile, transfer or sell the Student Data and/or any portion thereof, without the express written consent of the LEA or without a court order or lawfully issued subpoena. Student Data shall not constitute that information that has been anonymized or de-identified, or anonymous usage data regarding a student’s use of Provider’s services.

5. **No Unauthorized Use.** Provider shall not use Student Data or information in a Pupil Record for any purpose other than as explicitly specified in this DPA.

6. **Subprocessors.** Provider shall enter into written agreements with all Subprocessors performing functions pursuant to this DPA and the Service Agreement, whereby the Subprocessors agree to protect Student Data in manner consistent with the terms of this DPA.

**ARTICLE III: DUTIES OF LEA**

1. **Provide Data In Compliance With Laws.** LEA shall provide Customer Content for the purposes of the DPA and the Service Agreement in compliance with the FERPA, PPRA, IDEA, 603 C.M.R. 23.00, 603 CMR 28.00, and Massachusetts General Law, Chapter 71, Sections 34D to 34H, and the other privacy statutes quoted in this DPA. LEA shall ensure that its annual notice under FERPA includes vendors, such as the Provider, as “School Officials.”

2. **Reasonable Precautions.** LEA shall take reasonable precautions to secure usernames, passwords, and any other means of gaining access to the services and hosted data.

3. **Unauthorized Access Notification.** LEA shall notify Provider promptly of any known or suspected unauthorized access. LEA will assist Provider in any efforts by Provider to investigate and respond to any unauthorized access.

**ARTICLE IV: DUTIES OF PROVIDER**

1. **Privacy Compliance.** The Provider shall comply with all Massachusetts and Federal laws and regulations pertaining to data privacy and security, including FERPA, COPPA, PPRA, 603 C.M.R. 23.00 and Massachusetts General Law, Chapter 71, Sections 34D to 34H.
2. **Authorized Use.** Student Data shared pursuant to this DPA and the Service Agreement, including persistent unique identifiers, shall be used for no purpose other than the Services stated in the Service Agreement, this DPA and as authorized under the statutes referred to in subsection (1), above. Provider also acknowledges and agrees that it shall not make any redisclosure of any Student Data or any portion thereof, including without limitation, any student data, meta data, user content or other non-public information and/or personally identifiable information contained in the Student Data, without the express written consent of the LEA or as necessary to fulfill the obligations in the Service Agreement, unless it fits into the de-identified information exception in Article IV, Section 4, or there is a court order or lawfully issued subpoena for the information.

3. **Employee Obligation.** Provider shall require all employees and agents who have access to Student Data to comply with all applicable provisions of this DPA with respect to the data shared under this DPA and the Service Agreement. Provider agrees to require and maintain an appropriate confidentiality agreement from each employee or agent with access to Student Data pursuant to the DPA and the Service Agreement.

4. **No Disclosure.** De-identified information, as defined in Exhibit “C”, may be used by the Provider for the purposes of development, research, and improvement of educational sites, services, or applications, as any other member of the public or party would be able to use de-identified data pursuant to 34 CFR 99.31(b). Provider agrees not to attempt to re-identify de-identified Student Data and not to transfer de-identified Student Data to any party unless (a) that party agrees in writing not to attempt re-identification, and (b) prior written notice has been given to the LEA who has provided prior written consent for such transfer. Provider shall not copy, reproduce or transmit any data obtained under this DPA and the Service Agreement and/or any portion thereof, except as necessary to fulfill the obligations to provide or improve the Services and/or the DPA.

   (1) **Disposition of Data.** Upon written request, Provider shall dispose or delete all personally identifiable data obtained under the DPA and the Service Agreement.

5. **Advertising Prohibition.** Provider is prohibited from using Student Data to (a) market or advertise to students or families/guardians; (b) inform, influence, or enable marketing or advertising efforts by a Provider; (c) develop a profile of a student, family member/guardian or group, for any commercial purpose other than providing the Service to LEA; or (d) use the Student Data for the development of commercial products or services, other than as necessary to provide the Service to LEA.

**ARTICLE V: DATA PROVISIONS**

1. **Data Security.** The Provider agrees to abide by and maintain adequate data security measures, consistent with industry standards and technology best practices, to protect Student Data from unauthorized disclosure or acquisition by an unauthorized person. The general security duties of Provider are set forth below. Provider may further detail its security programs and measures in...
Exhibit “E” hereto. These measures shall include, but are not limited to:

a. **Passwords and Employee Access.** Provider shall secure usernames, passwords, and any other means of gaining access to the Services or to Student Data, at a level suggested by the applicable standards or as set forth in Article 4.3 of NIST 800-63-3. Provider shall only provide access to Student Data to employees or contractors that are performing the Services. Employees with access to Student Data shall have signed confidentiality agreements regarding said Student Data. All employees with access to Student Records shall pass Provider’s criminal background checks.

b. **Destruction of Data.** Upon written request, Provider shall destroy or delete all Personally Identifiable Data contained in Student Data and obtained under the DPA and the Service Agreement when it is no longer needed for the purpose for which it was obtained or transfer said data to LEA or LEA’s designee, according to a schedule and procedure or as the parties may reasonable agree. Nothing in the DPA authorizes Provider to maintain personally identifiable data beyond the time period reasonably needed to complete the disposition and following written instructions from LEA.

c. **Security Protocols.** Both parties agree to maintain security protocols that meet industry standard best practices in the transfer or transmission of any data, including ensuring that data may only be viewed or accessed by parties legally allowed to do so. Provider shall maintain all data obtained or generated pursuant to the DPA and the Service Agreement in a secure cloud environment and not copy, reproduce, or transmit data obtained pursuant to the DPA, except as necessary to fulfill the obligations to provide the Services under the Service Agreement or the purpose of data requests by LEA. The foregoing does not limit the ability of the Provider to allow any necessary service Providers to view or access data as set forth in Article IV, section 4 or as necessary to provide the Services pursuant to the Service Agreement.

d. **Employee Training.** The Provider shall provide periodic security training to those of its employees who operate or have access to the system. Further, Provider shall provide LEA with contact information of an employee who LEA may contact if there are any security concerns or questions.

e. **Security Technology.** When the service is accessed using a supported web browser, Secure Socket Layer (“SSL”), or equivalent technology shall be employed to protect data from unauthorized access. The service security measures shall include server authentication and data encryption. Provider shall host data pursuant to the DPA and the Service Agreement in an environment using a firewall that is periodically updated according to industry standards.

f. **Security Coordinator.** Upon written request, Provider shall provide the name and contact information of Provider’s Security Coordinator for the Student Data received pursuant to the DPA and the Service Agreement.

g. **Subprocessors Bound.** Provider shall enter into written agreements whereby Subprocessors agree to secure and protect Student Data in a manner consistent with the terms of this Article V.

h. **Periodic Risk Assessment.** Provider further acknowledges and agrees to conduct periodic risk assessments and remediate any identified critical security and privacy vulnerabilities in a timely manner.
i. **Backups.** Provider agrees to maintain backup copies, backed up at least daily, of Student Data in case of Provider’s system failure or any other unforeseen event resulting in loss of Student Data or any portion thereof.

j. **Audits.** Upon receipt of a written request from the LEA, the Provider will provide a copy of its third-party audit conducted on all five trust principles related to security, availability, processing integrity, confidentiality and privacy, as outlined by the American Institution of CPAs (AICPA). The Provider will cooperate fully with the LEA and any local, state, or federal agency with oversight authority/jurisdiction.

2. **Data Breach.** In the event that Student Data is accessed or obtained by an unauthorized individual, Provider shall provide notification to LEA within ten (10) days following confirmation of the incident. Provider shall follow the following process:

   a. The security breach notification shall be written in plain language, shall be titled “Notice of Data Breach,” and shall present the information described herein under the following headings: “What Happened,” “What Information Was Involved,” “What We Are Doing,” “What You Can Do,” and “For More Information.” Additional information may be provided as a supplement to the notice.

   b. The security breach notification described above in section 2(a) shall include, at a minimum, the following information:
      
      i. The name and contact information of the reporting LEA subject to this section.
      
      ii. A list of the types of personal information that were or are reasonably believed to have been the subject of a breach.
      
      iii. If the information is possible to determine at the time the notice is provided, then either (1) the date of the breach, (2) the estimated date of the breach, or (3) the date range within which the breach occurred. The notification shall also include the date of the notice.
      
      iv. Whether the notification was delayed as a result of a law enforcement investigation, if that information is possible to determine at the time the notice is provided.
      
      v. A general description of the breach incident, if that information is possible to determine at the time the notice is provided.

   c. At LEA’s discretion, the security breach notification may also include any of the following:
      
      i. Information about what the agency has done to protect individuals whose information has been breached.
      
      ii. Advice on steps that the person whose information has been breached may take to protect himself or herself.

   d. Provider agrees to adhere to all requirements in the Massachusetts Data Breach law and in federal law with respect to a data breach related to the Student Data, including, when appropriate or required, the required responsibilities and procedures for notification and mitigation of any such data breach.

   e. Provider further acknowledges and agrees to have a written incident response plan that
reflects standard practices and is consistent with industry standards and federal and state law for responding to a data breach, breach of security, privacy incident or unauthorized acquisition or use of Student Data or any portion thereof, including personally identifiable information and agrees to provide LEA, upon request, with a copy of said written incident response plan.

f. At the request and with the assistance of the District, Provider shall notify the affected parent, legal guardian or eligible pupil of the unauthorized access, which shall include the information listed in subsections (b) and (c), above.

ARTICLE VI: MISCELLANEOUS

1. **Term.** The Provider shall be bound by this DPA for so long as the Provider maintains any Student Data and an active Service Agreement with LEA.

2. **Termination.** In the event that either party seeks to terminate this DPA, they may do so by mutual written consent and as long as any service agreement or terms of service, to the extent one exists, has lapsed or has been terminated.

   The LEA may terminate this DPA and any Service Agreement with the Provider if the Provider breaches any terms of this DPA, provided any applicable cure period is satisfied.

3. **Effect of Termination Survival.** If the DPA is terminated, the Provider shall destroy all of LEA’s data pursuant to Article V, section 1(b).

4. **Priority of Agreements.** This DPA shall govern the treatment of student records in order to comply with the privacy protections, including those found in FERPA, IDEA, COPPA, PPRA, 603 CMR 28.00, 603 C.M.R. 23.00, and Massachusetts General Law, Chapter 71, Sections 34D to 34H. As between LEA and Provider, in the event there is an express conflict between the terms of the DPA, the Service Agreement or with any other bid/RFP, terms of service, privacy policy, license agreement, or writing, the terms of this DPA shall apply and take precedence and/or supplement such terms with respect to the handling to Student Data. Except as described in this paragraph herein, all other provisions of any other agreement shall remain in effect.

5. **Notice.** All notices or other communication required or permitted to be given hereunder must be in writing and given by personal delivery, (if contact information is provided for the specific mode of delivery), or first class mail, postage prepaid, sent to the designated representatives before:

   The designated representative for the Provider for this Agreement is:

   **Name:** Instructure, Inc.
   **Attn:** K12 Sales for Massachusetts
   **Address:** 6330 South 3000 East, #700, Salt Lake City, UT 94121
   **Casey Nutall (Mastery Connect)**
   **Email:** Cnutall@instructure.com
Phone: 801-678-6861

Jonathan Kasica
Email Jkasica@instructure.com
Phone: 201-744-7118

With a copy of such notices to
General Counsel
c/o Instructure, Inc.
6330 South 3000 East, #700
Salt Lake City, UT 84121

The designated representative for the LEA for this Agreement is:

Acton-Boxborough Regional School District
15 Charter Rd, Acton, MA 01950
Amy Bisiewicz, Director of Educational Technology
abisiewicz@abschools.org || 978-264-3351

6. **Entire Agreement.** This DPA, the Service Agreement constitute the entire agreement of the parties relating to the subject matter hereof and supersedes all prior communications, representations, or agreements, oral or written, by the parties relating thereto. This DPA may be amended and the observance of any provision of this DPA may be waived (either generally or in any particular instance and either retroactively or prospectively) only with the signed written consent of both parties. Neither failure nor delay on the part of any party in exercising any right, power, or privilege hereunder shall operate as a waiver of such right, nor shall any single or partial exercise of any such right, power, or privilege preclude any further exercise thereof or the exercise of any other right, power, or privilege.

7. **Severability.** Any provision of this DPA that is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions of this DPA, and any such prohibition or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction. Notwithstanding the foregoing, if such provision could be more narrowly drawn so as not to be prohibited or unenforceable in such jurisdiction while, at the same time, maintaining the intent of the parties, it shall, as to such jurisdiction, be so narrowly drawn without invalidating the remaining provisions of this DPA or affecting the validity or enforceability of such provision in any other jurisdiction.

8. **Governing Law; Venue and Jurisdiction.** THIS DPA WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF MASSACHUSETTS, WITHOUT REGARD TO CONFLICTS OF LAW PRINCIPLES.

9. **Authority.** Provider represents that it is authorized to bind to the terms of this Agreement, including confidentiality and destruction of Student Data and any portion thereof contained therein, all related or associated institutions, individuals, employees or contractors who may have access to the Student Data and/or any portion thereof, or may own, lease or control equipment or
facilities of any kind where the Student Data and portion thereof stored, maintained or used in any way.

10. **Waiver.** No delay or omission of the LEA to exercise any right hereunder shall be construed as a waiver of any such right and the LEA reserves the right to exercise any such right from time to time, as often as may be deemed expedient.

11. **Electronic Signature:** The parties understand and agree that they have the right to execute this Agreement through paper or through electronic signature technology, which is in compliance with Massachusetts and Federal law governing electronic signatures. The parties agree that to the extent they sign electronically, their electronic signature is the legally binding equivalent to their handwritten signature. Whenever they execute an electronic signature, it has the same validity and meaning as their handwritten signature. They will not, at any time in the future, repudiate the meaning of my electronic signature or claim that their electronic signature is not legally binding. They agree not to object to the admissibility of this Agreement as an electronic record, or a paper copy of an electronic document, or a paper copy of a document bearing an electronic signature, on the grounds that it is an electronic record or electronic signature or that it is not in its original form or is not an original. Each party will immediately request that their electronic signature be revoked in writing if they discover or suspect that it has been or is in danger of being lost, disclosed, compromised or subjected to unauthorized use in any way. They understand that they may also request revocation at any time of their electronic signature for any other reason in writing. If either party would like a paper copy of this Agreement, they may request a copy from the other party.

12. **Multiple Counterparts:** This Agreement may be executed in any number of identical counterparts. If so executed, each of such counterparts shall constitute this Agreement. In proving this Agreement, it shall not be necessary to produce or account for more than one such counterpart. Execution and delivery of this Agreement by .pdf or other electronic format shall constitute valid execution and delivery and shall be effective for all purposes (it being agreed that PDF email shall have the same force and effect as an original signature for all purposes).

**ARTICLE VII- GENERAL OFFER OF TERMS**

Provider may, by signing the attached Form of General Offer of Privacy Terms (General Offer, attached hereto as Exhibit “E”), be bound by the terms of this to any other school district who signs the acceptance in said Exhibit.

[Signature Page Follows]
IN WITNESS WHEREOF, the parties have executed this Massachusetts Student Data Privacy Agreement as of the last day noted below.

INSTRUCTURE, INC.

BY: _____________________________________________  Date: 3/23/2020
Printed Name: ___________________________________  Title/Position: __________________________

ACTON-BOXBOROUGH REGIONAL SCHOOL DISTRICT

BY: _____________________________________________  Date: 3-13-2020
Printed Name: ___________________________________  Title/Position: __________________________
EXHIBIT “A”
DESCRIPTION OF SERVICES

Educational software as a service, as indicated on the applicable Order Form signed by the parties.
## EXHIBIT “B”
### SCHEDULE OF DATA

<table>
<thead>
<tr>
<th>Category of Data</th>
<th>Elements</th>
<th>Check if used by your system</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Application Technology Meta Data</strong></td>
<td>IP Addresses of users, Use of cookies etc.</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Other application technology meta data-Please specify</td>
<td></td>
</tr>
<tr>
<td><strong>Application Use Statistics</strong></td>
<td>Meta data on user interaction with application</td>
<td>X</td>
</tr>
<tr>
<td><strong>Assessment</strong></td>
<td>Standardized test scores</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Observation data</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Other assessment data-Please specify</td>
<td></td>
</tr>
<tr>
<td><strong>Attendance</strong></td>
<td>Student school (daily) attendance data</td>
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</tr>
<tr>
<td></td>
<td>Student class attendance data</td>
<td></td>
</tr>
<tr>
<td><strong>Communications</strong></td>
<td>Online communications that are captured (emails, blog entries)</td>
<td>X</td>
</tr>
<tr>
<td><strong>Contact</strong></td>
<td>Conduct or behavioral data</td>
<td>X</td>
</tr>
<tr>
<td><strong>Demographics</strong></td>
<td>Date of Birth</td>
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<tr>
<td></td>
<td>Place of Birth</td>
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<td>Gender</td>
<td>X</td>
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<td></td>
<td>Ethnicity or race</td>
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<td></td>
<td>Language information (native, preferred or primary language spoken by student)</td>
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<td></td>
<td>Other demographic information-Please specify</td>
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<tr>
<td><strong>Enrollment</strong></td>
<td>Student school enrollment</td>
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<td></td>
<td>Student grade level</td>
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<td></td>
<td>Homeroom</td>
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<td>Guidance counselor</td>
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<td>Specific curriculum programs</td>
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<td></td>
<td>Year of graduation</td>
<td></td>
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<td></td>
<td>Other enrollment information-Please specify</td>
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<tr>
<td><strong>Parent/Guardian Contact Information</strong></td>
<td>Address, Email, Phone</td>
<td></td>
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<tr>
<td><strong>Parent/Guardian ID</strong></td>
<td>Parent ID number (created to link parents to students)</td>
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</tr>
<tr>
<td><strong>Parent/Guardian Name</strong></td>
<td>First and/or Last</td>
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<tr>
<td><strong>Schedule</strong></td>
<td>Student scheduled courses</td>
<td>X</td>
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<tr>
<td></td>
<td>Teacher names</td>
<td>X</td>
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<tr>
<td><strong>Special Indicator</strong></td>
<td>English language learner information</td>
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<td></td>
<td>Low income status</td>
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<td></td>
<td>Medical alerts</td>
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<td></td>
<td>Student disability information</td>
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<td>Specialized education services (IEP or 504)</td>
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<td></td>
<td>Living situations (homeless/poster care)</td>
<td></td>
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<td></td>
<td>Other indicator information-Please specify</td>
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<tr>
<td><strong>Student Contact Information</strong></td>
<td>Address</td>
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<td></td>
<td>Email</td>
<td>X</td>
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<td></td>
<td>Phone</td>
<td>X</td>
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<tr>
<td><strong>Student Identifiers</strong></td>
<td>Local (School district) ID number</td>
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<td></td>
<td>State ID number</td>
<td></td>
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<td></td>
<td>Vendor/App assigned student ID number</td>
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<tr>
<td></td>
<td>Student app username</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Student app password</td>
<td>X</td>
</tr>
<tr>
<td><strong>Student Name</strong></td>
<td>First and/or Last</td>
<td>X</td>
</tr>
<tr>
<td><strong>Student In App Performance</strong></td>
<td>Program/application performance (typing programs-student types 60 wpm, reading program-student reads below grade level)</td>
<td>X</td>
</tr>
<tr>
<td><strong>Student Program Membership</strong></td>
<td>Academic or extracurricular activities a student may belong to or participate in</td>
<td></td>
</tr>
<tr>
<td><strong>Student Survey Responses</strong></td>
<td>Student responses to surveys or questionnaires</td>
<td>X</td>
</tr>
<tr>
<td><strong>Student Work</strong></td>
<td>Student generated content, writing, pictures etc.</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Other student work data - Please specify</td>
<td></td>
</tr>
<tr>
<td>Category of Data</td>
<td>Elements</td>
<td>Check if used by your system</td>
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<td>----------------------------------------------------</td>
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</tr>
<tr>
<td>Transcript</td>
<td>Student course grades</td>
<td>X</td>
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<tr>
<td></td>
<td>Student course data</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Student course grades/overall performance scores</td>
<td>X</td>
</tr>
<tr>
<td></td>
<td>Other transcript data - Please specify:</td>
<td></td>
</tr>
<tr>
<td>Transportation</td>
<td>Student bus schedule</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Student bus assignment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Student pick up and/or drop off locations</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Student bus card ID number</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Other transportation data - Please specify:</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>Please list each additional data element used, stored or collected by your application</td>
<td></td>
</tr>
</tbody>
</table>
EXHIBIT “C”

DEFINITIONS

De-Identifiable Information (DII): De-Identification refers to the process by which the Provider removes or obscures any Personally Identifiable Information (“PII”) from student records in a way that removes or minimizes the risk of disclosure of the identity of the individual and information about them. The Provider’s specific steps to de-identify the data will depend on the circumstances, but should be appropriate to protect students. Some potential disclosure limitation methods are blurring, masking, and perturbation. De-identification should ensure that any information when put together cannot indirectly identify the student, not only from the viewpoint of the public, but also from the vantage of those who are familiar with the individual. Information cannot be de-identified if there are fewer than twenty (20) students in the samples of a particular field or category, i.e., twenty students in a particular grade or less than twenty students with a particular disability.


Personally Identifiable Information (PII): The terms “Personally Identifiable Information” or “PII” shall include, but are not limited to, student data, metadata, and user or pupil-generated content obtained by reason of the use of Provider’s software, website, service, or app, including mobile apps, whether gathered by Provider or provided by LEA or its users, students, or students’ parents/guardians. PII may include, without limitation, the following:

- First Name
- Last Name
- Telephone Number
- Discipline Records
- Special Education Data
- Grades
- Criminal Records
- Socioeconomic Information
- Political Affiliations
- Text Messages
- Student Identifiers
- Photos
- Videos
- Grade
- Home Address
- Subject
- Email Address
- Test Results
- Juvenile Dependency Records
- Evaluations
- Disabilities
- Food Purchases
- Religious Information
- Documents
- Search Activity
- Voice Recordings
- Date of Birth
- Classes

General Categories:

Indirect Identifiers: Any information that, either alone or in aggregate, would allow a reasonable person to be able to identify a student to a reasonable certainty
Information in the Student’s Educational Record

Information in the Student’s Email

**Provider:** For purposes of the DPA, the term “Provider” means the provider of digital educational software as a service offering, including cloud-based services, for the digital storage, management, and retrieval of pupil records.

**Pupil Generated Content:** The term “pupil-generated content” means materials or content created by a pupil during and for the purpose of education including, but not limited to, essays, research reports, portfolios, creative writing, music or other audio files, photographs, videos, and account information that enables ongoing ownership of pupil content.

**Pupil Records:** Means both of the following: (1) Any information that directly relates to a pupil that is maintained by LEA and (2) any information acquired directly from the pupil through the use of instructional software or applications assigned to the pupil by a teacher or other local educational LEA employee.

**Service Agreement:** Refers to the contractual agreement between Instructure and LEA to provide the Services described in Exhibit “A,” which this DPA supplements.

**School Official:** For the purposes of this Agreement and pursuant to 34 CFR 99.31 (B), a School Official is a contractor that: (1) Performs an institutional service or function for which the agency or institution would otherwise use employees; (2) Is under the direct control of the agency or institution with respect to the use and maintenance of education records; and (3) Is subject to 34 CFR 99.33(a) governing the use and re-disclosure of personally identifiable information from student records. The definition of “school official” encompasses the definition of “authorized school personnel” under 603 CMR 23.02.

**Student Data:** Student Data includes any data, uploaded into the Service by LEA or its Users which may include, but is not limited to, information in the student’s educational record or email, first and last name, home address, telephone number, email address, or other information allowing online contact, discipline records, videos, test results, special education data, juvenile dependency records, grades, evaluations, criminal records, disabilities, socioeconomic information, food purchases, political affiliations, religious information, text messages, documents, student identifies, search activity, photos, voice recordings or geolocation information.

Student Data shall constitute Pupil Records for the purposes of this Agreement, and for the purposes of Massachusetts and Federal laws and regulations. Student Data as specified in Exhibit B is confirmed to be collected or processed by the Provider pursuant to the Services. Student Data shall not constitute that information that has been anonymized or de-identified, or anonymous usage data regarding a student’s use of Provider’s services.

**Subscribing LEA:** An LEA that was not party to the original Services Agreement and who accepts the Provider’s General Offer of Privacy Terms.

**Subprocessor:** For the purposes of this Agreement, the term “Subprocessor” (sometimes referred to as the “Subcontractor”) means a party other than LEA or Provider, who Provider uses for data collection, analytics, storage, or other service to operate and/or improve its software, and who has access to PII.

**Targeted Advertising:** Targeted advertising means presenting an advertisement to a student where the selection of the advertisement is based on student information, student records or student generated
content or inferred over time from the usage of the Provider’s website, online service or mobile application by such student or the retention of such student’s online activities or requests over time.

**Third Party**: The term “Third Party” means an entity that is not the Provider or LEA.
EXHIBIT “D”
DIRECTIVE FOR DISPOSITION OF DATA

Reserved.
OPTIONAL: EXHIBIT “E” DATA SECURITY REQUIREMENTS

Having robust data security policies and controls in place are the best ways to ensure data privacy. Please answer the following questions regarding the security measures in place in your organization:

1. Does your organization have a data security policy? If so, please provide it. Refer to Provider SOC II Type 2 Report.

2. Has your organization adopted a cybersecurity framework to minimize the risk of a data breach? If so which one(s):
   
   ____ ISO 27001/27002
   ____ CIS Critical Security Controls
   ____ NIST Framework for Improving Critical Infrastructure Security
   ____ Other

3. Does your organization store any Customer Content outside the United States? no

4. Does your organization encrypt Customer Content both in transit and at rest? Yes

5. Please provide the name and contact info of your Chief Information Security Officer (CISO) or the person responsible for data security should we have follow-up questions. Matt Hillary, VP Security, Security@instructure.com

6. Please provide any additional information that you desire.