

# **STANDARD STUDENT DATA PRIVACY AGREEMENT**

**TX-NDPA v1r6**

**School District or LEA**

**NORTHSIDE ISD**

**and**

**Provider**

## STANDARD STUDENT DATA PRIVACY AGREEMENT

TX-NDPA

This Student Data Privacy Agreement ("**DPA**") is entered into on the date of full execution (the "**Effective Date**") and is entered into by and between:

[NORTHSIDE ISD], located at [SAN ANTONIO, TEXAS] (the "**Local Education Agency**" or "**LEA**")  
and  
virtual  
[Enterprises International], located at [122 Amsterdam Ave., New York, NY 10023] (the "**Provider**").

**WHEREAS**, the Provider is providing educational or digital services to LEA.

**WHEREAS**, the Provider and LEA recognize the need to protect personally identifiable student information and other regulated data exchanged between them as required by applicable laws and regulations, such as the Family Educational Rights and Privacy Act ("**FERPA**") at 20 U.S.C. § 1232g (34 CFR Part 99); the Children's Online Privacy Protection Act ("**COPPA**") at 15 U.S.C. § 6501-6506 (16 CFR Part 312), applicable state privacy laws and regulations and

**WHEREAS**, the Provider and LEA desire to enter into this DPA for the purpose of establishing their respective obligations and duties in order to comply with applicable laws and regulations.

**NOW THEREFORE**, for good and valuable consideration, LEA and Provider agree as follows:

1. A description of the Services to be provided, the categories of Student Data that may be provided by LEA to Provider, and other information specific to this DPA are contained in the Standard Clauses hereto.
2. **Special Provisions. Check if Required**
  - ☒ If checked, the Supplemental State Terms and attached hereto as **Exhibit "G"** are hereby incorporated by reference into this DPA in their entirety.
  - ☐ If checked, LEA and Provider agree to the additional terms or modifications set forth in **Exhibit "H" (Optional)**
  - ☐ If Checked, the Provider, has signed **Exhibit "E"** to the Standard Clauses, otherwise known as General Offer of Privacy Terms
3. In the event of a conflict between the SDPC Standard Clauses, the State or Special Provisions will control. In the event there is conflict between the terms of the DPA and any other writing, including, but not limited to the Service Agreement and Provider Terms of Service or Privacy Policy the terms of this DPA shall control.
4. This DPA shall stay in effect for three (3) years. **Exhibit "E"** will expire three (3) years from the date the original DPA was signed.
5. The services to be provided by Provider to LEA pursuant to this DPA are detailed in **Exhibit "A"** (the "**Services**").
6. **Notices.** All notices or other communication required or permitted to be given hereunder may be given via e-mail transmission, or first-class mail, sent to the designated representatives below.

STANDARD STUDENT DATA PRIVACY AGREEMENT

TX-NDPA

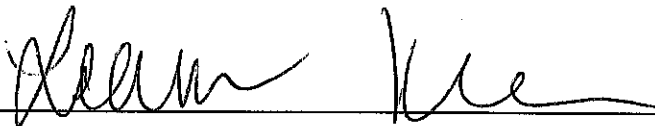
The designated representative for the LEA for this DPA is:

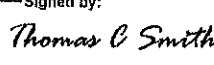
Name: LEANN KIDD Title: EXECUTIVE DIRECTOR OF TECHNOLOGY SERVICES  
 Address: 5734 FARINON DIRVE SAN ANTONIO TEXAS  
 Phone: 2103977200 Email: LEANN.KIDD@NISD.NET

The designated representative for the Provider for this DPA is:

Name: Thomas C Smith Title: President and Chief Executive off  
 Address: 122 Amsterdam Ave., New York, NY 10023  
 Phone: 855-740-6555 x722 Email: tsmith@veinternational.org

IN WITNESS WHEREOF, LEA and Provider execute this DPA as of the Effective Date.

LEA:  Date: 1-29-25  
 By:   
 Printed Name: LEANN KIDD Title/Position: EXECUTIVE DIRECTOR OF TECHNOLOGY SERVICES

Provider:  
 Signed by:  Date: 1/8/2025  
 By: SD6E715BBE37494...  
 Printed Name: Thomas C Smith Title/Position: President and Chief Executive off

**STANDARD CLAUSES**

Version 1.0

**ARTICLE I: PURPOSE AND SCOPE**

1. **Purpose of DPA.** The purpose of this DPA is to describe the duties and responsibilities to protect Student Data including compliance with all applicable federal, state, and local privacy laws, rules, and regulations, all as may be amended from time to time. In performing the Services, the Provider shall be considered a School Official with a legitimate educational interest, and performing services otherwise provided by the LEA. Provider shall be under the direct control and supervision of the LEA, with respect to its use of Student Data
2. **Student Data to Be Provided.** In order to perform the Services described above, LEA shall provide Student Data as identified in the Schedule of Data, attached hereto as **Exhibit "B"**.
3. **DPA Definitions.** The definition of terms used in this DPA is found in **Exhibit "C"**. In the event of a conflict, definitions used in this DPA shall prevail over terms used in any other writing, including, but not limited to the Service Agreement, Terms of Service, Privacy Policies etc.

**ARTICLE II: DATA OWNERSHIP AND AUTHORIZED ACCESS**

1. **Student Data Property of LEA.** All Student Data transmitted to the Provider pursuant to the Service Agreement is and will continue to be the property of and under the control of the LEA. The Provider further acknowledges and agrees that all copies of such Student Data transmitted to the Provider, including any modifications or additions or any portion thereof from any source, are subject to the provisions of this DPA in the same manner as the original Student Data. The Parties agree that as between them, all rights, including all intellectual property rights in and to Student Data contemplated per the Service Agreement, shall remain the exclusive property of the LEA. For the purposes of FERPA, the Provider shall be considered a School Official, under the control and direction of the LEA as it pertains to the use of Student Data, notwithstanding the above.
2. **Parent Access.** To the extent required by law the LEA shall establish reasonable procedures by which a parent, legal guardian, or eligible student may review Education Records and/or Student Data correct erroneous information, and procedures for the transfer of student-generated content to a personal account, consistent with the functionality of services. Provider shall respond in a reasonably timely manner (and no later than forty five (45) days from the date of the request or pursuant to the time frame required under state law for an LEA to respond to a parent or student, whichever is sooner) to the LEA's request for Student Data in a student's records held by the Provider to view or correct as necessary. In the event that a parent of a student or other individual contacts the Provider to review any of the Student Data accessed pursuant to the Services, the Provider shall refer the parent or individual to the LEA, who will follow the necessary and proper procedures regarding the requested information.

3. **Separate Account.** If Student-Generated Content is stored or maintained by the Provider, Provider shall, at the request of the LEA, transfer, or provide a mechanism for the LEA to transfer, said Student-Generated Content to a separate account created by the student.
4. **Law Enforcement Requests.** Should law enforcement or other government entities ("Requesting Party(ies)") contact Provider with a request for Student Data held by the Provider pursuant to the Services, the Provider shall notify the LEA in advance of a compelled disclosure to the Requesting Party, unless lawfully directed by the Requesting Party not to inform the LEA of the request.
5. **Subprocessors.** Provider shall enter into written agreements with all Subprocessors performing functions for the Provider in order for the Provider to provide the Services pursuant to the Service Agreement, whereby the Subprocessors agree to protect Student Data in a manner no less stringent than the terms of this DPA.

### ARTICLE III: DUTIES OF LEA

1. **Provide Data in Compliance with Applicable Laws.** LEA shall provide Student Data for the purposes of obtaining the Services in compliance with all applicable federal, state, and local privacy laws, rules, and regulations, all as may be amended from time to time.
2. **Annual Notification of Rights.** If the LEA has a policy of disclosing Education Records and/or Student Data under FERPA (34 CFR § 99.31(a)(1)), LEA shall include a specification of criteria for determining who constitutes a school official and what constitutes a legitimate educational interest in its annual notification of rights.
3. **Reasonable Precautions.** LEA shall take reasonable precautions to secure usernames, passwords, and any other means of gaining access to the services and hosted Student Data.
4. **Unauthorized Access Notification.** LEA shall notify Provider promptly of any known unauthorized access. LEA will assist Provider in any efforts by Provider to investigate and respond to any unauthorized access.

### ARTICLE IV: DUTIES OF PROVIDER

1. **Privacy Compliance.** The Provider shall comply with all applicable federal, state, and local laws, rules, and regulations pertaining to Student Data privacy and security, all as may be amended from time to time.
2. **Authorized Use.** The Student Data shared pursuant to the Service Agreement, including persistent unique identifiers, shall be used for no purpose other than the Services outlined in **Exhibit "A"** or stated in the Service Agreement and/or otherwise authorized under the statutes referred to herein this DPA.
3. **Provider Employee Obligation.** Provider shall require all of Provider's employees and agents who have access to Student Data to comply with all applicable provisions of this DPA with respect

to the Student Data shared under the Service Agreement. Provider agrees to require and maintain an appropriate confidentiality agreement from each employee or agent with access to Student Data pursuant to the Service Agreement.

4. **No Disclosure.** Provider acknowledges and agrees that it shall not make any re-disclosure of any Student Data or any portion thereof, including without limitation, user content or other non-public information and/or personally identifiable information contained in the Student Data other than as directed or permitted by the LEA or this DPA. This prohibition against disclosure shall not apply to aggregate summaries of De-Identified information, Student Data disclosed pursuant to a lawfully issued subpoena or other legal process, or to Subprocessors performing services on behalf of the Provider pursuant to this DPA. Provider will not Sell Student Data to any third party.
5. **De-Identified Data:** Provider agrees not to attempt to re-identify De-Identified Student Data. De-Identified Data may be used by the Provider for those purposes allowed under FERPA and the following purposes: (1) assisting the LEA or other governmental agencies in conducting research and other studies; and (2) research and development of the Provider's educational sites, services, or applications, and to demonstrate the effectiveness of the Services; and (3) for adaptive learning purpose and for customized student learning. Provider's use of De-Identified Data shall survive termination of this DPA or any request by LEA to return or destroy Student Data. Except for Subprocessors, Provider agrees not to transfer de-identified Student Data to any party unless (a) that party agrees in writing not to attempt re-identification, and (b) prior written notice has been given to the LEA who has provided prior written consent for such transfer. Prior to publishing any document that names the LEA explicitly or indirectly, the Provider shall obtain the LEA's written approval of the manner in which De-Identified Data is presented.
6. **Disposition of Data.** Upon written request from the LEA, Provider shall dispose of or provide a mechanism for the LEA to transfer Student Data obtained under the Service Agreement, within sixty (60) days of the date of said request and according to a schedule and procedure as the Parties may reasonably agree. Upon termination of this DPA, if no written request from the LEA is received, Provider shall dispose of all Student Data after providing the LEA with reasonable prior notice. The duty to dispose of Student Data shall not extend to Student Data that had been De-Identified or placed in a separate student account pursuant to section II 3. The LEA may employ a "**Directive for Disposition of Data**" form, a copy of which is attached hereto as **Exhibit "D"**. If the LEA and Provider employ **Exhibit "D"**, no further written request or notice is required on the part of either party prior to the disposition of Student Data described in **Exhibit "D"**.
7. **Advertising Limitations.** Provider is prohibited from using, disclosing, or selling Student Data to (a) inform, influence, or enable Targeted Advertising; or (b) develop a profile of a student, family member/guardian or group, for any purpose other than providing the Service to LEA. This section does not prohibit Provider from using Student Data (i) for adaptive learning or customized student learning (including generating personalized learning recommendations); or (ii) to make product recommendations to teachers or LEA employees; or (iii) to notify account holders about new education product updates, features, or services or from otherwise using Student Data as permitted in this DPA and its accompanying exhibits

## ARTICLE V: DATA PROVISIONS

1. **Data Storage.** Where required by applicable law, Student Data shall be stored within the United States. Upon request of the LEA, Provider will provide a list of the locations where Student Data is stored.
2. **Audits.** No more than once a year, or following unauthorized access, upon receipt of a written request from the LEA with at least ten (10) business days' notice and upon the execution of an appropriate confidentiality agreement, the Provider will allow the LEA to audit the security and privacy measures that are in place to ensure protection of Student Data or any portion thereof as it pertains to the delivery of services to the LEA. The Provider will cooperate reasonably with the LEA and any local, state, or federal agency with oversight authority or jurisdiction in connection with any audit or investigation of the Provider and/or delivery of Services to students and/or LEA, and shall provide reasonable access to the Provider's facilities, staff, agents and LEA's Student Data and all records pertaining to the Provider, LEA and delivery of Services to the LEA. Failure to reasonably cooperate shall be deemed a material breach of the DPA.
3. **Data Security.** The Provider agrees to utilize administrative, physical, and technical safeguards designed to protect Student Data from unauthorized access, disclosure, acquisition, destruction, use, or modification. The Provider shall adhere to any applicable law relating to data security. The provider shall implement an adequate Cybersecurity Framework based on one of the nationally recognized standards set forth in **Exhibit "F"**. Exclusions, variations, or exemptions to the identified Cybersecurity Framework must be detailed in an attachment to **Exhibit "H"**. Additionally, Provider may choose to further detail its security programs and measures that augment or are in addition to the Cybersecurity Framework in **Exhibit "F"**. Provider shall provide, in the Standard Schedule to the DPA, contact information of an employee who LEA may contact if there are any data security concerns or questions.
4. **Data Breach.** In the event of an unauthorized release, disclosure or acquisition of Student Data that compromises the security, confidentiality or integrity of the Student Data maintained by the Provider the Provider shall provide notification to LEA within seventy-two (72) hours of confirmation of the incident, unless notification within this time limit would disrupt investigation of the incident by law enforcement. In such an event, notification shall be made within a reasonable time after the incident. Provider shall follow the following process:
  - (1) The security breach notification described above shall include, at a minimum, the following information to the extent known by the Provider and as it becomes available:
    - i. The name and contact information of the reporting LEA subject to this section.
    - ii. A list of the types of personal information that were or are reasonably believed to have been the subject of a breach.
    - iii. If the information is possible to determine at the time the notice is provided, then either (1) the date of the breach, (2) the estimated date of the breach, or (3) the date range within which the breach occurred. The notification shall also include the date of the notice.

- iv. Whether the notification was delayed as a result of a law enforcement investigation, if that information is possible to determine at the time the notice is provided; and
  - v. A general description of the breach incident, if that information is possible to determine at the time the notice is provided.
- (2) Provider agrees to adhere to all federal and state requirements with respect to a data breach related to the Student Data, including, when appropriate or required, the required responsibilities and procedures for notification and mitigation of any such data breach.
- (3) Provider further acknowledges and agrees to have a written incident response plan that reflects best practices and is consistent with industry standards and federal and state law for responding to a data breach, breach of security, privacy incident or unauthorized acquisition or use of Student Data or any portion thereof, including personally identifiable information and agrees to provide LEA, upon request, with a summary of said written incident response plan.
- (4) LEA shall provide notice and facts surrounding the breach to the affected students, parents or guardians.
- (5) In the event of a breach originating from LEA's use of the Service, Provider shall cooperate with LEA to the extent necessary to expeditiously secure Student Data.

## ARTICLE VI: GENERAL OFFER OF TERMS

Provider may, by signing the attached form of "General Offer of Privacy Terms" (General Offer, attached hereto as **Exhibit "E"**), be bound by the terms of **Exhibit "E"** to any other LEA who signs the acceptance on said Exhibit. The form is limited by the terms and conditions described therein.

## ARTICLE VII: MISCELLANEOUS

1. **Termination.** In the event that either Party seeks to terminate this DPA, they may do so by mutual written consent so long as the Service Agreement has lapsed or has been terminated. Either party may terminate this DPA and any service agreement or contract if the other party breaches any terms of this DPA.
2. **Effect of Termination Survival.** If the Service Agreement is terminated, the Provider shall destroy all of LEA's Student Data pursuant to Article IV, section 6.
3. **Priority of Agreements.** This DPA shall govern the treatment of Student Data in order to comply with the privacy protections, including those found in FERPA and all applicable privacy statutes identified in this DPA. In the event there is conflict between the terms of the DPA and the Service Agreement, Terms of Service, Privacy Policies, or with any other bid/RFP, license agreement, or writing, the terms of this DPA shall apply and take precedence. In the event of a conflict between

**Exhibit "H"**, the SDPC Standard Clauses, and/or the Supplemental State Terms, **Exhibit "H"** will control, followed by the Supplemental State Terms. Except as described in this paragraph herein, all other provisions of the Service Agreement shall remain in effect.

4. **Entire Agreement.** This DPA and the Service Agreement constitute the entire agreement of the Parties relating to the subject matter hereof and supersedes all prior communications, representations, or agreements, oral or written, by the Parties relating thereto. This DPA may be amended and the observance of any provision of this DPA may be waived (either generally or in any particular instance and either retroactively or prospectively) only with the signed written consent of both Parties. Neither failure nor delay on the part of any Party in exercising any right, power, or privilege hereunder shall operate as a waiver of such right, nor shall any single or partial exercise of any such right, power, or privilege preclude any further exercise thereof or the exercise of any other right, power, or privilege.
5. **Severability.** Any provision of this DPA that is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions of this DPA, and any such prohibition or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction. Notwithstanding the foregoing, if such provision could be more narrowly drawn so as not to be prohibited or unenforceable in such jurisdiction while, at the same time, maintaining the intent of the Parties, it shall, as to such jurisdiction, be so narrowly drawn without invalidating the remaining provisions of this DPA or affecting the validity or enforceability of such provision in any other jurisdiction.
6. **Governing Law; Venue and Jurisdiction.** THIS DPA WILL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF THE LEA, WITHOUT REGARD TO CONFLICTS OF LAW PRINCIPLES. EACH PARTY CONSENTS AND SUBMITS TO THE SOLE AND EXCLUSIVE JURISDICTION TO THE STATE AND FEDERAL COURTS FOR THE COUNTY OF THE LEA FOR ANY DISPUTE ARISING OUT OF OR RELATING TO THIS DPA OR THE TRANSACTIONS CONTEMPLATED HEREBY.
7. **Successors Bound:** This DPA is and shall be binding upon the respective successors in interest to Provider in the event of a merger, acquisition, consolidation or other business reorganization or sale of all or substantially all of the assets of such business. In the event that the Provider sells, merges, or otherwise disposes of its business to a successor during the term of this DPA, the Provider shall provide written notice to the LEA no later than sixty (60) days after the closing date of sale, merger, or disposal. Such notice shall include a written, signed assurance that the successor will assume the obligations of the DPA and any obligations with respect to Student Data within the Service Agreement. The LEA has the authority to terminate the DPA if it disapproves of the successor to whom the Provider is selling, merging, or otherwise disposing of its business.
8. **Authority.** Each party represents that it is authorized to bind to the terms of this DPA, including confidentiality and destruction of Student Data and any portion thereof contained therein, all related or associated institutions, individuals, employees or contractors who may have access to the Student Data and/or any portion thereof.

9. **Waiver.** No delay or omission by either party to exercise any right hereunder shall be construed as a waiver of any such right and both parties reserve the right to exercise any such right from time to time, as often as may be deemed expedient.

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**EXHIBIT "A"**  
**DESCRIPTION OF SERVICES**

See attached.



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## Program Fee for the 2024-2025 School Year

### VE High School Program

|                                                                    |                                                                                                                  |
|--------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|
| <b>VE High School Program Fee</b>                                  | <b>\$3,500 per school</b><br><i>unlimited class sections<br/>and includes<br/>Tech Apps for the Entrepreneur</i> |
| <b>New Program Implementation Fee*</b><br><b>(first-year only)</b> | <b>\$1,500 per school</b><br><i>first-year only</i>                                                              |

### Technology Applications for the Entrepreneur (HS)

|                    |                                                              |
|--------------------|--------------------------------------------------------------|
| <b>Program Fee</b> | <b>\$1,500 per school</b><br><i>unlimited class sections</i> |
|--------------------|--------------------------------------------------------------|

### VE-JV Middle School Program

|                                                                   |                                                              |
|-------------------------------------------------------------------|--------------------------------------------------------------|
| <b>Program Fee</b>                                                | <b>\$3,500 per school</b><br><i>unlimited class sections</i> |
| <b>New Program Implementation Fee</b><br><b>(first-year only)</b> | <b>\$1,500 per school</b><br><i>first-year only</i>          |

### \*New Program Implementation Fee

(includes professional development and the New Teacher Academy)

The New Teacher Academy includes the following training and networking opportunities to provide a support system designed to prepare teachers to launch successful VE and VE-JV programs:

- New Teacher Academy at the National Teachers' Conference (3 days, plus half-day pre-conference online Orientation)
- Implementation Support Session(s)
- New Teacher Support Sessions (16 one-hour sessions on Zoom)
- Online Assistance (LiveChat, Tech Support, Help Desk)
- Credit for Student Events (\$150 credit per school to apply against registration fees for local/regional trade shows or leadership events)



# 2024-25 Scope of Services - High School Program

## Included with Program Fees

*Program fees include training and support for new teachers and all items listed below:*

- ★ Curriculum & Resources
- ★ Program Support
- ★ Assessment
- ★ Technology Tools
- ★ Competitions & Events for Students

## Curriculum & Resources

- **VE Task-Based Curriculum** is aligned to Common Career Technical Core Standards and State Standards, and includes:
  - units in Design Thinking, Risk Management, Information Technology, and Personal Finance and financial templates for Break-Even Analysis, Cash Flow Budget, Income Statement, Balance Sheet, and Loan Amortization Schedule
  - access to curriculum units and instructional support for QuickBooks Online (QBO) and TurboTax. Note: All VE teachers will be given access to QBO and TurboTax software for their students
  - scoring guides for all competitions aligned to the **VE Career Readiness Framework**
  - business plan resources: planning guide, competition guide, scoring guide, sample written business plans and video presentations
  - additional teacher and student support resources: an annual activities map, teacher pacing guide, sample deliverables, templates, instructional videos and Quick Guides
- **Technology Applications for the Entrepreneur Curriculum** is designed to be used as a prerequisite course and teaches Microsoft Office (aligned to MOS industry certification), Google tools, and web-development, design (Canva) and digital marketing software (MailChimp), and includes:
  - units in Design Thinking and Personal Financial Management
  - teacher lessons, student activities, sample deliverables, templates, instructional videos, and QuickGuides
  - culminating simulation projects allow students to apply the knowledge and skills they have developed throughout the course



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## Program Support

*There are numerous program support opportunities that include:*

- **National Teachers' Conference**, a professional development conference held each July for VE teachers from across the country
- Local and/or regional **VE facilitator meetings** providing professional development and program updates
- **New teacher support sessions** with mentors and VE staff
- **Ongoing professional learning** from regional staff as needed by phone, email, video chat, school visits and in-person meetings for all support needs, including answering implementation questions, providing facilitation guidance, and technical support

## Assessment

- **Pre/Post assessment** administered by VE
- Access to the **NOCTI VE National Assessment** (# 8985) administered by NOCTI
  - Provides students the ability to earn college credit. *Note:* Passing the NOCTI exam qualifies students for three (3) college credits in Applied Business. More information on the NOCTI Exam can be found here:  
<http://www.nocti.org/CertificateProgram-VEI.cfm>
  - There is a fee per student for the NOCTI exam and schools must order directly from NOCTI
- **Student Portfolios** associated with curriculum tasks that can be used for midterm and final exams as well as quarterly assessment grading
- **National Online Competitions**, offering VE students unique opportunities to develop and demonstrate career readiness competencies in different business domains, generate business for their VE firms, garner real-world feedback from a diverse pool of judges, and evaluate performance compared to peers on a national level
- **Competitions and Awards** (Business Plan, Finance, Marketing, Human Resources, Booth Design, Sales Pitch) at regional and national events
- Rubrics and assessments aligned with instruction and the **Career Readiness Framework** in partnership with Deloitte and can be found here:
- **Design for Delight Industry Certification** supported by curriculum units and materials provided by Intuit
- **QuickBooks Online Industry Certification** supported by materials provided by Intuit
- Recognition for **top performing firms** (Circles of Excellence) through engagement and achievement of targeted initiatives throughout the year
- For your State's industry certification alignment, reach out to your regional director for support



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## Technology Tools

*Technology Tools provide both the teacher and students with resources to enhance the VE learning experience that include:*

- Access to the **VE Hub** ([hub.veinternational.org](http://hub.veinternational.org)), the online home for program participants to easily access all VE resources including a teacher admin dashboard, curriculum, competitions manager, marketplace tools, teachers lounge, and professional development resources
- Access to VE's **online Learning Management System** (Canvas) to find tasks and activities, activity resources, implementation resources, readings, videos, rubrics, and more
- Access to **Announcements**, an area on the Hub for VE to communicate quick updates and reminders to students and teachers
- Access to **News and Updates**, an area on the Hub listing recent publications and blog posts from the VE community
- Access to a **Teachers' Lounge**, the space to go for tips, suggestions, and resources for all teachers
- **Online Competition Manager**, a tool for students and teachers to submit work deliverables such as company newsletters and video commercials to get star-ratings and feedback from volunteer business professionals and leaders
- Access to the **online global banking system** with accounts for companies, student-employees, and teachers
- **E-Commerce tools** including Buy Buttons and a Point-of-Sale system for trade shows
- **Inclusion in online international directories** of all student-run businesses worldwide along with resources to conduct international trade with over 40 countries
- Access to VE's **Online Trade Show** platform to conduct video conference calls with program participants to promote products/services to regional and national network
- Access to **QuickBooks Online** for students and teachers at no cost
- **Market Insights** for VE teachers and students to get at-a-glance dashboards on firm performance, industry statistics, and market trends
- **Online Learning Support** for modified program implementation as required to meet the changing needs of schools, that includes:
  - **Meet & Greet**s with students and business partners
  - Ongoing professional learning video conferences
  - Partnerships and remote mentoring opportunities
  - **Live Chat** and real-time support for teachers and students
  - Opportunities to connect with a **global network** of over 7,000 Practice Enterprises (PEs) in more than 40 countries around the world



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## Competitions & Events for Students

*Students have the opportunity to engage in various business activities, events and competitions throughout the year that actualize the world of work, technology and global business and include:*

- **Local and regional student leadership events** for VE student-executives offered in the fall comprised of learning experiences and training sessions, competitions, presentations from industry professionals and college professors, and networking opportunities.
- **Local and Regional Business Plan Competitions** in which teams submit written business plans and deliver remote oral business plan presentations to be evaluated by industry professionals and business leaders. Participating teams compete to advance to the National Business Plan Competition.
- **Access to Live and Online Regional Trade Shows**, fully-interactive event experiences that integrate professional development and networking opportunities. These events offer students many ways to develop and apply their skills and knowledge while interacting with other VE students, educational leaders, community representatives, and real-world professionals.
- **Access to all National Online Competitions**
  - Elevator Pitch Competition
  - Company Branding Competition
  - E-Commerce Website Competition
  - Company Newsletter Competition
  - Video Commercial Competition
- **Youth Business Summit**, a multiple-day event that takes place each spring in New York City, includes a series of events and experiences: International Trade Show, National Business Plan Competition, National Human Resources Competition, National Finance Competition, National Marketing Competition, and the Global Innovation Challenge.

*Please note there is an additional fee for this event.*

**EXHIBIT "B"**  
**SCHEDULE OF DATA**

| Category of Data                 | Elements                                                              | Check if Used by Your System        |
|----------------------------------|-----------------------------------------------------------------------|-------------------------------------|
| Application Technology Meta Data | IP Addresses of users, Use of cookies, etc.                           | <input checked="" type="checkbox"/> |
|                                  | Other application technology meta data-Please specify:<br>web beacons | <input checked="" type="checkbox"/> |
| Application Use Statistics       | Meta data on user interaction with application                        | <input checked="" type="checkbox"/> |
| Assessment                       | Standardized test scores                                              | <input type="checkbox"/>            |
|                                  | Observation data                                                      | <input checked="" type="checkbox"/> |
|                                  | Other assessment data-Please specify:<br>VEI pre/post test            | <input checked="" type="checkbox"/> |
| Attendance                       | Student school (daily) attendance data                                | <input type="checkbox"/>            |
|                                  | Student class attendance data                                         | <input checked="" type="checkbox"/> |
| Communications                   | Online communications captured (emails, blog entries)                 | <input type="checkbox"/>            |
| Conduct                          | Conduct or behavioral data                                            | <input type="checkbox"/>            |
| Demographics                     | Date of Birth                                                         | <input type="checkbox"/>            |
|                                  | Place of Birth                                                        | <input type="checkbox"/>            |
|                                  | Gender                                                                | <input type="checkbox"/>            |
|                                  | Ethnicity or race                                                     | <input type="checkbox"/>            |
|                                  | Language information (native, or primary language spoken by student)  | <input type="checkbox"/>            |

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| Category of Data                    | Elements                                               | Check if Used by Your System        |
|-------------------------------------|--------------------------------------------------------|-------------------------------------|
|                                     | Other demographic information-Please specify:          | <input type="checkbox"/>            |
| Enrollment                          | Student school enrollment                              | <input type="checkbox"/>            |
|                                     | Student grade level                                    | <input checked="" type="checkbox"/> |
|                                     | Homeroom                                               | <input type="checkbox"/>            |
|                                     | Guidance counselor                                     | <input type="checkbox"/>            |
|                                     | Specific curriculum programs                           | <input type="checkbox"/>            |
|                                     | Year of graduation                                     | <input type="checkbox"/>            |
|                                     | Other enrollment information-Please specify:           | <input type="checkbox"/>            |
| Parent/Guardian Contact Information | Address                                                | <input type="checkbox"/>            |
|                                     | Email                                                  | <input type="checkbox"/>            |
|                                     | Phone                                                  | <input type="checkbox"/>            |
| Parent/Guardian ID                  | Parent ID number (created to link parents to students) | <input type="checkbox"/>            |
| Parent/Guardian Name                | First and/or Last                                      | <input type="checkbox"/>            |
| Schedule                            | Student scheduled courses                              | <input type="checkbox"/>            |
|                                     | Teacher names                                          | <input checked="" type="checkbox"/> |
| Special Indicator                   | English language learner information                   | <input type="checkbox"/>            |
|                                     | Low income status                                      | <input type="checkbox"/>            |
|                                     | Medical alerts/ health data                            | <input type="checkbox"/>            |

## STANDARD STUDENT DATA PRIVACY AGREEMENT

TX-NDPA

| Category of Data            | Elements                                                                                                               | Check if Used by Your System        |
|-----------------------------|------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
|                             | Student disability information                                                                                         | <input type="checkbox"/>            |
|                             | Specialized education services (IEP or 504)                                                                            | <input type="checkbox"/>            |
|                             | Living situations (homeless/foster care)                                                                               | <input type="checkbox"/>            |
|                             | Other indicator information-Please specify:                                                                            | <input type="checkbox"/>            |
| Student Contact Information | Address                                                                                                                | <input type="checkbox"/>            |
|                             | Email                                                                                                                  | <input checked="" type="checkbox"/> |
|                             | Phone                                                                                                                  | <input type="checkbox"/>            |
| Student Identifiers         | Local (School district) ID number                                                                                      | <input type="checkbox"/>            |
|                             | State ID number                                                                                                        | <input type="checkbox"/>            |
|                             | Provider/App assigned student ID number                                                                                | <input type="checkbox"/>            |
|                             | Student app username                                                                                                   | <input checked="" type="checkbox"/> |
|                             | Student app passwords                                                                                                  | <input checked="" type="checkbox"/> |
| Student Name                | First and/or Last                                                                                                      | <input checked="" type="checkbox"/> |
| Student In App Performance  | Program/application performance (typing program-student types 60 wpm, reading program-student reads below grade level) | <input type="checkbox"/>            |
| Student Program Membership  | Academic or extracurricular activities a student may belong to or participate in                                       | <input type="checkbox"/>            |
| Student Survey Responses    | Student responses to surveys or questionnaires                                                                         | <input checked="" type="checkbox"/> |
| Student work                | Student generated content; writing, pictures, etc.                                                                     | <input checked="" type="checkbox"/> |

## STANDARD STUDENT DATA PRIVACY AGREEMENT

TX-NDPA

| Category of Data | Elements                                                                                                                  | Check if Used by Your System        |
|------------------|---------------------------------------------------------------------------------------------------------------------------|-------------------------------------|
|                  | Other student work data -Please specify:<br>student portfolios and presentations                                          | <input checked="" type="checkbox"/> |
| Transcript       | Student course grades                                                                                                     | <input checked="" type="checkbox"/> |
|                  | Student course data                                                                                                       | <input checked="" type="checkbox"/> |
|                  | Student course grades/ performance scores                                                                                 | <input checked="" type="checkbox"/> |
|                  | Other transcript data - Please specify:                                                                                   | <input type="checkbox"/>            |
| Transportation   | Student bus assignment                                                                                                    | <input type="checkbox"/>            |
|                  | Student pick up and/or drop off location                                                                                  | <input type="checkbox"/>            |
|                  | Student bus card ID number                                                                                                | <input type="checkbox"/>            |
|                  | Other transportation data – Please specify:                                                                               | <input type="checkbox"/>            |
| Other            | Please list each additional data element used, stored, or collected by your application:                                  | <input type="checkbox"/>            |
| None             | No Student Data collected at this time. Provider will immediately notify LEA if this designation is no longer applicable. | <input type="checkbox"/>            |

**EXHIBIT "C"****DEFINITIONS**

**De-Identified Data and De-Identification:** Records and information are considered to be De-Identified when all personally identifiable information has been removed or obscured, such that the remaining information does not reasonably identify a specific individual, including, but not limited to, any information that, alone or in combination is linkable to a specific student and provided that the educational agency, or other party, has made a reasonable determination that a student's identity is not personally identifiable, taking into account reasonable available information.

**Educational Records:** Educational Records are records, files, documents, and other materials directly related to a student and maintained by the school or local education agency, or by a person acting for such school or local education agency, including but not limited to, records encompassing all the material kept in the student's cumulative folder, such as general identifying data, records of attendance and of academic work completed, records of achievement, and results of evaluative tests, health data, disciplinary status, test protocols and individualized education programs.

**Metadata:** means information that provides meaning and context to other data being collected; including, but not limited to: date and time records and purpose of creation Metadata that have been stripped of all direct and indirect identifiers are not considered Personally Identifiable Information.

**Operator:** means the operator of an internet website, online service, online application, or mobile application with actual knowledge that the site, service, or application is used for K–12 school purposes. Any entity that operates an internet website, online service, online application, or mobile application that has entered into a signed, written agreement with an LEA to provide a service to that LEA shall be considered an "operator" for the purposes of this section.

**Originating LEA:** An LEA who originally executes the DPA in its entirety with the Provider.

**Provider:** For purposes of the DPA, the term "Provider" means provider of digital educational software or services, including cloud-based services, for the digital storage, management, and retrieval of Student Data. Within the DPA the term "Provider" includes the term "Third Party" and the term "Operator" as used in applicable state statutes.

**Student Generated Content:** The term "Student-Generated Content" means materials or content created by a student in the services including, but not limited to, essays, research reports, portfolios, creative writing, music or other audio files, photographs, videos, and account information that enables ongoing ownership of student content.

**School Official:** For the purposes of this DPA and pursuant to 34 CFR § 99.31(b), a School Official is a contractor that: (1) Performs an institutional service or function for which the agency or institution would otherwise use employees; (2) Is under the direct control of the agency or institution with respect to the use and maintenance of Student Data including Education Records; and (3) Is subject to 34 CFR § 99.33(a) governing the use and re-disclosure of Personally Identifiable Information from Education Records.

**Service Agreement:** Refers to the Contract, Purchase Order or Terms of Service or Terms of Use.

## STANDARD STUDENT DATA PRIVACY AGREEMENT

TX-NDPA

**Student Data:** Student Data includes any data, whether gathered by Provider or provided by LEA or its users, students, or students' parents/guardians, that is descriptive of the student including, but not limited to, information in the student's educational record or email, first and last name, birthdate, home or other physical address, telephone number, email address, or other information allowing physical or online contact, discipline records, videos, test results, special education data, juvenile dependency records, grades, evaluations, criminal records, medical records, health records, social security numbers, biometric information, disabilities, socioeconomic information, individual purchasing behavior or preferences, food purchases, political affiliations, religious information, text messages, documents, student identifiers, search activity, photos, voice recordings, geolocation information, parents' names, or any other information or identification number that would provide information about a specific student. Student Data includes Meta Data. Student Data further includes "Personally Identifiable Information (PII)," as defined in 34 C.F.R. § 99.3 and as defined under any applicable state law. Student Data shall constitute Education Records for the purposes of this DPA, and for the purposes of federal, state, and local laws and regulations. Student Data as specified in Exhibit "B" is confirmed to be collected or processed by the Provider pursuant to the Services. Student Data shall not constitute that information that has been anonymized or De-Identified, or anonymous usage data regarding a student's use of Provider's services.

**Subprocessor:** For the purposes of this DPA, the term "Subprocessor" (sometimes referred to as the "Subcontractor") means a party other than LEA or Provider, who Provider uses for data collection, analytics, storage, or other service to operate and/or improve its service, and who has access to Student Data.

**Subscribing LEA:** An LEA that was not party to the original Service Agreement and who accepts the Provider's General Offer of Privacy Terms.

**Targeted Advertising:** means presenting an advertisement to a student where the selection of the advertisement is based on Student Data or inferred over time from the usage of the operator's Internet web site, online service or mobile application by such student or the retention of such student's online activities or requests over time for the purpose of targeting subsequent advertisements. "Targeted Advertising" does not include any advertising to a student on an Internet web site based on the content of the web page or in response to a student's response or request for information or feedback.

**Third Party:** The term "Third Party" means a provider of digital educational software or services, including cloud-based services, for the digital storage, management, and retrieval of Education Records and/or Student Data, as that term is used in some state statutes. However, for the purpose of this DPA, the term "Third Party" when used to indicate the provider of digital educational software or services is replaced by the term "Provider."

**EXHIBIT "D"****DIRECTIVE FOR DISPOSITION OF DATA**

Provider to dispose of data obtained by Provider pursuant to the terms of the Service Agreement between LEA and Provider. The terms of the Disposition are set forth below:

**1. Extent of Disposition**

☒ Disposition is partial. The categories of data to be disposed of are set forth below or are found in an attachment to this Directive:

[ **data is archived for 3 years and then deleted** ]

☐ Disposition is Complete. Disposition extends to all categories of data.

**2. Nature of Disposition**

☒ Disposition shall be by destruction or deletion of data.

☐ Disposition shall be by a transfer of data. The data shall be transferred to the following site as follows:

[ ]

**3. Schedule of Disposition**

Data shall be disposed of by the following date:

☒ As soon as commercially practicable.

☐ By [ ]

**4. Signature**

\_\_\_\_\_  
Authorized Representative of LEA

\_\_\_\_\_  
Date

**5. Verification of Disposition of Data**

\_\_\_\_\_  
Authorized Representative of Provider

\_\_\_\_\_  
Date

**EXHIBIT "E"**

**GENERAL OFFER OF PRIVACY TERMS**

**1. Offer of Terms**

Provider offers the same privacy protections found in this DPA between it and [NORTHSIDE ISD ] ("Originating LEA") which is dated [ ], to any other LEA ("Subscribing LEA") who accepts this General Offer of Privacy Terms ("General Offer") through its signature below. This General Offer shall extend only to privacy protections, and Provider's signature shall not necessarily bind Provider to other terms, such as price, term, or schedule of services, or to any other provision not addressed in this DPA. The Provider and the Subscribing LEA may also agree to change the data provided by Subscribing LEA to the Provider to suit the unique needs of the Subscribing LEA. The Provider may withdraw the General Offer in the event of: (1) a material change in the applicable privacy statutes; (2) a material change in the services and products listed in the originating Service Agreement; or three (3) years after the date of Provider's signature to this Form. Subscribing LEAs should send the signed **Exhibit "E"** to Provider at the following email address: \_\_\_\_\_

**[NAME OF PROVIDER]**

BY: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Title/Position: \_\_\_\_\_

**2. Subscribing LEA**

A Subscribing LEA, by signing a separate Service Agreement with Provider, and by its signature below, accepts the General Offer of Privacy Terms. The Subscribing LEA and the Provider shall therefore be bound by the same terms of this DPA for the term of the DPA between the [NORTHSIDE ISD ] and the Provider. **\*\*PRIOR TO ITS EFFECTIVENESS, SUBSCRIBING LEA MUST DELIVER NOTICE OF ACCEPTANCE TO PROVIDER PURSUANT TO ARTICLE VII, SECTION 5. \*\***

**Subscribing LEA:**

BY: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_ Title/Position: \_\_\_\_\_

SCHOOL DISTRICT NAME: \_\_\_\_\_

DESIGNATED REPRESENTATIVE OF LEA:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Email: \_\_\_\_\_

**EXHIBIT "F"****DATA SECURITY REQUIREMENTS****Adequate Cybersecurity Frameworks****2/24/2020**

The Education Security and Privacy Exchange ("Edspex") works in partnership with the Student Data Privacy Consortium and industry leaders to maintain a list of known and credible cybersecurity frameworks which can protect digital learning ecosystems chosen based on a set of guiding cybersecurity principles\* ("Cybersecurity Frameworks") that may be utilized by Provider .

**Cybersecurity Frameworks**

|                                     | <b>MAINTAINING ORGANIZATION/GROUP</b>                                                | <b>FRAMEWORK(S)</b>                                                                                                            |
|-------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> | National Institute of Standards and Technology (NIST)                                | NIST Cybersecurity Framework Version 1.1                                                                                       |
| <input type="checkbox"/>            | National Institute of Standards and Technology (NIST)                                | NIST SP 800-53, Cybersecurity Framework for Improving Critical Infrastructure Cybersecurity (CSF), Special Publication 800-171 |
| <input checked="" type="checkbox"/> | International Standards Organization (ISO)                                           | Information technology — Security techniques — Information security management systems (ISO 27000 series)                      |
| <input type="checkbox"/>            | Secure Controls Framework Council, LLC                                               | Security Controls Framework (SCF)                                                                                              |
| <input type="checkbox"/>            | Center for Internet Security (CIS)                                                   | CIS Critical Security Controls (CSC, CIS Top 20)                                                                               |
| <input type="checkbox"/>            | Office of the Under Secretary of Defense for Acquisition and Sustainment (OUSD(A&S)) | Cybersecurity Maturity Model Certification (CMMC, ~FAR/DFAR)                                                                   |

Please visit <http://www.edspex.org> for further details about the noted frameworks.

\*Cybersecurity Principles used to choose the Cybersecurity Frameworks are located here

**EXHIBIT "G"****Supplemental SDPC State Terms for Texas**

Version 1.0

This **Exhibit "G"**, Supplemental SDPC State Terms for Texas ("Supplemental State Terms"), effective simultaneously with the attached Student Data Privacy Agreement ("DPA") by and between [NORTHSIDE ISD ] (the "Local Education Agency" or "LEA") and [ ] (the "Provider"), is incorporated in the attached DPA and amends the DPA (and all supplemental terms and conditions and policies applicable to the DPA) as follows:

1. **Covered Data.** All instances of "Student Data" should be replaced with "LEA Data". The protections provided within this DPA extend to all data provided to or collected by the Provider.
2. **Compliance with Texas Privacy Laws and Regulations.** In performing their respective obligations under the Agreement, the LEA and the Provider shall comply with all Texas laws and regulations pertaining to LEA data privacy and confidentiality, including but not limited to the Texas Education Code Chapter 32, and Texas Government Code Chapter 560.
3. **Modification to Article III, Section 2 of the DPA.** Article III, Section 2 of the DPA (Annual Notification of Rights.) is amended as follows:

**Annual Notification of Rights.** ~~If the LEA has a policy of disclosing Education Records and/or Student Data under FERPA (34 CFR § 99.31(a)(1)), LEA shall include a specification of criteria for determining who constitutes a school official and what constitutes a legitimate educational interest in its annual notification of rights.~~

**Consider Provider as School Official.** The Parties agree that Provider is a "school official" under FERPA and has a legitimate educational interest in personally identifiable information from education records received from the LEA pursuant to the DPA. For purposes of the Service Agreement and this DPA, Provider: (1) provides a service or function for which the LEA would otherwise use employees; (2) is under the direct control of the LEA with respect to the use and maintenance of education records; and (3) is subject to the requirements of FERPA governing the use and redisclosure of personally identifiable information from the education records received from the LEA.

4. **Modification to Article V, Section 4 of the DPA.** Article V, Section 4 of the DPA (Data Breach.) is amended with the following additions: (6) For purposes of defining an unauthorized disclosure or security breach, this definition specifically includes meanings assigned by Texas law, including applicable provisions in the Texas Education Code and Texas Business and Commerce Code. (7) The LEA may immediately terminate the Service Agreement if the LEA determines the Provider has breached a material term of this DPA. (8) The Provider's obligations shall survive termination of this DPA and Service Agreement until all Data has been returned and/or Securely Destroyed.

5. **Modification to Article VII, Section 4 of the DPA.** Article VI, Section 4 of the DPA (Annual Notification of Rights.) is amended as follows:

**Entire Agreement.** This DPA and the ~~Service Agreement~~ constitutes the entire agreement of the Parties relating to the subject matter hereof and supersedes all prior communications, representations, or agreements, oral or written, by the Parties relating thereto. This DPA may be amended and the observance of any provision of this DPA may be waived (either generally or in any particular instance and either retroactively or prospectively) only with the signed written consent of both Parties. Neither failure nor delay on the part of any Party in exercising any right, power, or privilege hereunder shall operate as a waiver of such right, nor shall any single or partial exercise of any such right, power, or privilege preclude any further exercise thereof or the exercise of any other right, power, or privilege.

6. **Reimbursement of Expenses Associated with Security Breach.** In the event of a Security Breach that is attributable to the Provider, the Provider shall reimburse and indemnify the LEA for any and all costs and expenses that the LEA incurs in investigating and remediating the Security Breach, including but not limited to costs and expenses associated with:
- a. Providing notification to the employees or parents of those students whose LEA Data was compromised and regulatory agencies or other entities as required by law or contract;
  - b. Providing credit monitoring to those employees or students whose LEA Data was exposed in a manner during the Security Breach that a reasonable person would believe may impact the employee's or student's credit or financial security;
  - c. Legal fees, audit costs, fines, and any other fees or damages imposed against the LEA as a result of the security breach; and
  - d. Providing any other notifications or fulfilling any other requirements adopted by the Texas State Board of Education, Texas Education Agency, or under other State or federal laws.
7. **No Exhibit E without unaltered DPA including Texas Addendum.** Any alterations are only allowed in **Exhibit "H"**. Any terms under **Exhibit "H"** do not apply to **Exhibit "E"** and render **Exhibit "E"** null and void.

**EXHIBIT "H"**

**Additional Terms or Modifications**

Version

LEA and Provider agree to the following additional terms and modifications:

None