

DS
kl



Discovery Education Distribution Agreement (the "Agreement") between Discovery Education, Inc. ("Discovery") and the BOCES ("Distributor")

Region: <u>EduTech</u>	Discovery Education, Inc.
Address: <u>131 Drumlin Ct Newark, NY 14513</u>	<u>4350 Congress St Charlotte, NC 28209</u>
Signature: <u>Kelli Eckardt</u>	Signature: <u>Megan Haller</u>
Name: <u>Kelli Eckardt</u>	Name: <u>Megan Haller</u>
Title: <u>Director</u>	Title: <u>Global Head of Operation</u> Executive Vice President of G
Date: <u>2/4/25</u>	Date: <u>February 7, 2025</u>

1. Subject to the terms and conditions of this Agreement, Discovery grants to Distributor the limited, non-exclusive, non-transferable right and license, during the Term (as defined below), to market and sublicense up to three (3) year subscriptions to the Discovery Education Services ("DE Services" as described below) to public schools located in the BOCES' service area within the State of New York (the "Territory"). For the sake of clarity, no subscription shall extend beyond the Term of this Agreement. "DE Services" means, collectively, the Discovery Education Services and Pricing listed in Exhibit A of this agreement.
2. The subscribing schools and school districts (the "Subscribers") within the Territory, and the educators, administrators, and students (except students in the case of the Discovery product known as "Mystery Science") thereof enrolled in the school(s) (collectively, "Users") shall have access during the Term to those DE Services in Exhibit A to which Subscriber has purchased a subscription (together, Subscriber's "Subscription Package"). The Distributor and each Subscriber shall agree to and comply with Discovery Education Inc.'s Standard Terms of Service and License, located at <https://www.discoveryeducation.com/terms-and-conditions/> ("Standard Terms"). Distributor shall ensure that Subscribers and Users agree to and comply with the Standard Terms, as applicable.
3. **Term:** 9/01/2025, through and including 8/31/2028, (the "Term").
4. **Fees:** The Distributor shall pay Discovery the Fees according to the Subscription Package the Subscriber orders. The Fees shall be calculated on a per-school basis as set forth in Exhibit A (the "Fees").
5. **Purchase, Rate, and Downgrade Terms:** Public schools in the Territory or school districts may lock in certain pricing listed in the Services and Pricing section pursuant to the following dates. If a BOCES purchases a product on behalf of a school or district in the period beginning September 1, 2025 and ending August 31, 2026, then that school or district can lock in the 2025-2026 rates for that product until August 31, 2027. If a BOCES purchases a product on behalf of a school or district in the period beginning September 1, 2026 and ending August 31, 2027, then that school or district can lock in the 2026-2027 rates for that product until August 31, 2028. New Subscribers shall only have the option of purchasing Discovery Education Experience (DE.X) or Discovery Education Experience Bundle. Discovery Education Streaming (DES) can only be renewed by current DES Subscribers who possess a valid license during the 2025-26 school year. All pricing beginning September 1, 2025 through August 31, 2028 will be at the discretion of Discovery Education.
6. **Meetings and Marketing:** Distributor shall, at least twice per school year for each year of the Term, make all necessary arrangements for certain Discovery personnel (selected by Discovery in its sole discretion) to present within the Distributor's Territory (the "Discovery Presentation"). The Distributor shall provide to Discovery a schedule and brief description of the upcoming meetings including the district personnel expected to be in attendance where a Discovery Presentation would be appropriate, and Discovery shall select, in its reasonable judgment and in coordination with the Distributor representative, which meetings to attend. Distributor shall market Discovery Education Services to schools in the Territory, using BOCES created materials or materials provided by Discovery for such purpose. Distributor shall use reasonable effort to provide two half (1/2) day user group trainings for Discovery Education Services to school district personnel in the Community.
7. **Payment of Fees:** The Distributor shall pay the Fees within 30 days of Distributor's receipt of Discovery's invoice. The Distributor will have the right to charge each subscribing school in its Territory a fee for the Subscription Package. While the Distributor has the primary responsibility to pay Discovery the Fees, if the Distributor fails to pay Discovery within 30 days of receipt of Discovery's invoice, the Subscriber shall be liable and responsible for paying the Fees. Failure to pay the Fees in accordance with the Standard Terms shall constitute a material breach by Subscriber. Discovery reserves to take all actions allowed under law to recover such fees including bringing suit against the Distributor and/or the Subscriber to recover the Fees. In the event Discovery shall prevail in any such action, Discovery shall be entitled to recover its legal fees and costs.



8. **Adding Schools:** Distributor may add schools within its Territory to this Agreement by written notice to Discovery, setting forth the name and address of the applicable school, the grade level of such schools, the number of students enrolled in each school, and the commencement date of the term for such schools (each, a "School Notice," and which may be submitted in the form of a purchase order or email). Upon receipt of a School Notice, the schools referenced therein shall be added to this Agreement and their Licenses shall become effective. The term of the license for additional schools will be from the date they are added until the earlier of twelve (12) months later or August 31, 2028, the end of the Term. Fees for additional schools will be prorated based upon the number of months in the term of the License for such additional schools. The Fees for the additional schools shall be due and payable to Discovery no later than thirty (30) days after the commencement date. The Fees for any Renewal Term shall be at Discovery's then current, applicable rates, as provided by Discovery and in accordance with applicable law.
9. **Adding Services:** Discovery may add to or delete from the list of DE Services without a written or signed modification to this Agreement. If there are any additions or deletions, Discovery will notify Distributor via email and/or update the online version of the DE Services spreadsheet to which Distributor will have access.
10. **Entire Agreement:** This Agreement and its exhibits, together with the Standard Terms and any BOCES specific terms attached to this Agreement and signed by Discovery, constitute the complete and exclusive terms between the parties regarding the subject matter and supersedes all other prior and contemporaneous agreements, negotiations, communications or understandings, oral or written, with respect to the subject matter hereof. There shall be no modifications to this Agreement unless they are in writing, and duly signed by both parties (except in the case of adding or deleting DE Services as described in Section 9 above). In no event shall the terms and conditions of a purchase order or any other purchase agreement amend or modify the terms of this Agreement or the Standard Terms applicable to any DE Service. In the event of a direct conflict between the terms of this Agreement and the terms of the applicable then current Standard Terms, the terms of this Agreement shall control.

Please sign Exhibit B along with the signed Order Form.

EXHIBIT A

Discovery Education BOCES Services and Pricing

The Fees payable by Distributor to Discovery for each school's subscription Package shall be calculated on a per-school basis as set forth below:

Service	Discovery List Rates	2025 – 26 BOCES
Discovery Education Experience K-8	\$4,000	\$2,500
Discovery Education Experience K-12 or 9-12	\$4,000	\$2,785
Per Student Option (only available for district wide purchase)		\$5.75
DE Science K8 (Renewals only**)	\$1,995	\$1,695**
Pivot Interactives (Per Seat – minimum 10 seats. Not available for proration)	\$6.00	\$5.75
PROFESSIONAL DEVELOPMENT		
On site PD Session (One 6-hour session for up to 25 participants)	\$3,750	TBD
Virtual Hourly Professional Development: 2 Hours	\$1,500	\$1,300
Virtual Hourly Professional Development: 4 Hours	\$3,000	\$2,400
Virtual Hourly Professional Development: 48 Hours + 4 hours free = 52 hours	\$22,000	TBD
TECHBOOKS		
Science Techbook K-8 (National/Classic)	\$11.50	\$10
Science Techbook 9-12 (National/Classic)	\$11.50	\$10
Science Techbook Middle School (Modular) - site	\$7,000	\$6,500
Science Techbook Middle School (Modular) - student	\$18	\$15.5
Social Studies Techbook 6-8 – student	\$11.50	\$10
Social Studies Techbook 9-12 - student	\$11.50	\$10
Math Techbook 6-8	\$11.50	\$10
Math Techbook 9-12	\$11.50	\$10
Bundles Math (6-8), Science (National/Classic K-8)- per site	\$9,500	\$7,000

Bundles, Math (9-12) Science (Classic 9-12)- per site	\$9,500	\$7,285
Bundles Math, Science (National/Classic)- per student	\$20	\$15
Bundles Social Studies- per site	\$9,500	\$5,910
Bundles Social Studies- per student	\$17	\$13.50
Additional TB bundle site Math, Science (National/Classic)	\$5,500	\$4,500
Additional TB bundle site Social Studies	\$5,500	\$4,500
Science Techbook Middle School (Modular) Bundle - per site	\$11,000	\$8,250
Science Techbook Middle School (Modular) Bundle - student	\$24	\$18
Print	--	Current Discovery Education listed rates
Kits	--	Current Discovery Education listed rates
MYSTERY SCIENCE* *Not available for prorations		
Standard (200+ students) Per building cost	\$1,999	\$1,195
Small School (100 - 199 students) Per building cost	\$945	\$795
Microschool (1 - 99 students) Per building cost	\$425	\$299
Grades K - 1 Pack (Requires Pack Shipping)	\$380	\$380
Grades 2 - 5 Pack (Requires Pack Shipping)	\$520	\$520
Pack Shipping (Requires Pack Shipping)	\$35	Included in Pack Pricing

EXHIBIT B

NEW YORK DATA PRIVACY AGREEMENT

~~XXXX BOCES~~

Edutech

and

DISCOVERY EDUCATION, INC.

This Data Privacy Agreement ("DPA") is by and between the BOCES listed in the space provided above, ("BOCES"), an Educational Agency, and Discovery Education, Inc. ("Contractor"), collectively, the "Parties".

ARTICLE I: DEFINITIONS

As used in this DPA, the following terms shall have the following meanings:

1. **Breach:** The unauthorized acquisition, access, use, or disclosure of Personally Identifiable Information in a manner not permitted by State and federal laws, rules and regulations, or in a manner which compromises its security or privacy, or by or to a person not authorized to acquire, access, use, or receive it, or a Breach of Contractor's security that leads to the accidental or unlawful destruction, loss, alteration, unauthorized disclosure of, or access to Personally Identifiable Information.
2. **Commercial or Marketing Purpose:** means the sale, use or disclosure of Personally Identifiable Information for purposes of receiving remuneration, whether directly or indirectly; the sale, use or disclosure of Personally Identifiable Information for advertising purposes; or the sale, use or disclosure of Personally Identifiable Information to develop, improve or market products or services to students.
3. **Disclose:** To permit access to, or the release, transfer, or other communication of personally identifiable information by any means, including oral, written or electronic, whether intended or unintended.
4. **Education Record:** An education record as defined in the Family Educational Rights and Privacy Act and its implementing regulations, 20 U.S.C. 1232g and 34 C.F.R. Part 99, respectively.
5. **Educational Agency:** As defined in Education Law 2-d, a school, board of cooperative educational services, school, charter school, or the New York State Education Department.
6. **Eligible Student:** A student who is eighteen years of age or older.
7. **Encrypt or Encryption:** As defined in the Health Insurance Portability and Accountability Act of 1996 (HIPAA) Security Rule at 45 CFR 164.304, means the use of an algorithmic process to transform Personally Identifiable Information into an unusable, unreadable, or indecipherable form in which there is a low probability of assigning meaning without use of a confidential process or key.
8. **NIST Cybersecurity Framework:** The U.S. Department of Commerce National Institute for Standards and Technology Framework for Improving Critical Infrastructure Cybersecurity Version 1.1.
9. **Parent:** A parent, legal guardian or person in parental relation to the student.
10. **Personally Identifiable Information (PII):** Means personally identifiable information as defined in section 99.3 of Title 34 of the Code of Federal Regulations implementing the Family

Educational Rights and Privacy Act, 20 U.S.C 1232g, and Teacher or Principal APPR Data, as defined below.

- 11. Release:** Shall have the same meaning as Disclose.
- 12. School:** Any public elementary or secondary school including a charter school, universal pre-kindergarten program authorized pursuant to Education Law § 3602-e, an approved provider of preschool special education, any other publicly funded pre-kindergarten program, a school serving children in a special act school as defined in Education Law § 4001, an approved private school for the education of students with disabilities, a State-supported school subject to the provisions of Article 85 of the Education Law, or a State-operated school subject to the provisions of Articles 87 or 88 of the Education Law.
- 13. Student:** Any person attending or seeking to enroll in an Educational Agency.
- 14. Student Data:** Personally identifiable information as defined in section 99.3 of Title 34 of the Code of Federal Regulations implementing the Family Educational Rights and Privacy Act, 20 U.S.C 1232g.
- 15. Subcontractor:** Contractor's non-employee agents, consultants and/or subcontractors engaged in the provision of services pursuant to the Service Agreement.
- 16. Teacher or Principal APPR Data:** Personally Identifiable Information from the records of an Educational Agency relating to the annual professional performance reviews of classroom teachers or principals that is confidential and not subject to release under the provisions of Education Law §§ 3012-c and 3012-d.

ARTICLE II: PRIVACY AND SECURITY OF PII

- **Compliance with Law.**

In order for Contractor to provide certain services ("Services") (as listed in Exhibit A) to BOCES pursuant to the BOCES Purchase Contract ("Service Agreement"); Contractor may receive PII regulated by several New York and federal laws and regulations, among them, the Family Educational Rights and Privacy Act ("FERPA") at 12 U.S.C. 1232g (34 CFR Part 99); Children's Online Privacy Protection Act ("COPPA") at 15 U.S.C. 6501-6502 (16 CFR Part 312); Protection of Pupil Rights Amendment ("PPRA") at 20 U.S.C. 1232h (34 CFR Part 98); the Individuals with Disabilities Education Act ("IDEA") at 20 U.S.C. 1400 et seq. (34 CFR Part 300); New York Education Law Section 2-d; and the Commissioner of Education's Regulations at 8 NYCRR Part 121. The Parties enter this DPA to address the requirements of New York law. Contractor agrees to maintain the confidentiality and security of PII in accordance with applicable New York, federal and local laws, rules and regulations.

- **Authorized Use.**

Contractor has no property or licensing rights or claims of ownership to PII, and Contractor must not use PII for any purpose other than to provide the Services set forth in the Service Agreement. Neither the Services provided nor the such Services are provided shall violate New York law.

- **Data Security and Privacy Plan.**

Contractor shall adopt and maintain administrative, technical and physical safeguards, measures and controls to manage privacy and security risks and protect PII in a manner that complies with New York State, federal and local laws and regulations and BOCES's policies. Education Law Section 2-d requires that Contractor provide BOCES with a Data Privacy and Security Plan that outlines such safeguards, measures and controls including how the Contractor will implement all applicable state, federal and local data security and privacy requirements.

- **BOCES's Data Security and Privacy Policy**

State law and regulation requires BOCES to adopt a data security and privacy policy that complies with Part 121 of the Regulations of the Commissioner of Education and aligns with the NIST Cyber Security Framework. Contractor shall comply with BOCES's data security and privacy policy and other applicable policies.

- **Right of Review and Audit.**

Upon request by BOCES, Contractor shall provide BOCES with copies of its policies and related procedures that pertain to the protection of PII. It may be made available in a form that does not violate Contractor's own information security policies, confidentiality obligations, and applicable laws. In addition, Contractor may be required, no more than once per calendar year and during normal working hours, to undergo an audit of its privacy and security safeguards, measures and controls as it pertains to alignment with the requirements of New York State laws and regulations, BOCES's policies applicable to Contractor, and alignment with the NIST Cybersecurity Framework performed by an independent third party at Contractor's expense, and provide the audit report to BOCES. Contractor may provide BOCES with a recent industry standard independent audit report on Contractor's privacy and security practices as an alternative to undergoing an audit.

- **Contractor's Employees and Subcontractors.**

- (a) Contractor shall only disclose PII to Contractor's employees and subcontractors who need to know the PII in order to provide the Services and the disclosure of PII shall be limited to the extent necessary to provide such Services. Contractor shall ensure that all such employees and subcontractors have entered into written agreements with Contractor.
- (b) Contractor must ensure that each subcontractor performing functions pursuant to the Service Agreement where the subcontractor will receive or have access to Student Data will abide by the Contractor's Student Data Protection Addendum, found at <https://www.discoveryeducation.com/data-%20protection-addendum/> that includes confidentiality and data security obligations equivalent to, consistent with, and no less protective than, those found in this DPA.
- (c) Contractor shall examine the data security and privacy measures of its subcontractors prior to utilizing the subcontractor. If at any point, to the Contractor's knowledge, a subcontractor fails to materially comply with the requirements of this DPA, Contractor shall: notify BOCES and remove such subcontractor's access to PII; and, as applicable, retrieve all PII received or stored by such subcontractor and/or ensure that PII has been securely deleted and destroyed in accordance with this DPA. In the event there is an incident in which the subcontractor compromises PII, Contractor shall follow the Data Breach reporting requirements set forth herein.
- (d) Contractor shall take full responsibility for the negligent acts and omissions of its employees and subcontractors as it relates to this Data Privacy Agreement and the underlying Agreement.
- (e) Contractor must not disclose PII to any other party unless such disclosure is required by statute, court order or subpoena, and the Contractor makes a reasonable effort to notify BOCES of the court order or subpoena in advance of

compliance but in any case, provides notice to BOCES no later than the time the PII is disclosed, unless such disclosure to BOCES is expressly prohibited by the statute, court order or subpoena.

- **Training.**

Contractor shall ensure that all its employees and Subcontractors who have access to PII have received or will receive training on the federal and state laws governing confidentiality of such data prior to receiving access.

- **Termination**

The obligations of this DPA shall continue and shall not terminate for as long as the Contractor or its sub-contractors retain PII or retain access to PII or it is replaced by another data agreement.

- **Destruction of Data.**

- (a) Protecting PII from unauthorized access and disclosure is of the utmost importance to BOCES, and Contractor agrees that it is prohibited from retaining PII or continued access to PII or any copy, summary or extract of PII, on any storage medium (including, without limitation, in secure data centers and/or cloud-based facilities) whatsoever beyond the period of providing Services to BOCES, unless such retention is either expressly authorized for a prescribed period by the Service Agreement or other written agreement between the Parties, or expressly requested by BOCES for purposes of facilitating the transfer of PII to BOCES or expressly required by law.
- (b) If applicable, upon expiration or termination of the Service Contractor or upon request by the BOCES, Contractor agrees to destroy all PII when the purpose that necessitated its receipt by Contractor has been completed. Thereafter, with regard to all PII (including without limitation, all hard copies, archived copies, electronic versions, electronic imaging of hard copies) as well as any and all PII maintained on behalf of Contractor in a secure data center and/or cloud-based facilities that remain in the possession of Contractor or its Subcontractors, Contractor shall ensure that PII is securely deleted and/or destroyed in a manner that does not allow it to be retrieved or retrievable, read or reconstructed. Hard copy media must be shredded or destroyed such that PII cannot be read or otherwise reconstructed, and electronic media must be cleared, purged, or destroyed such that the PII cannot be retrieved. Only the destruction of paper PII, and not redaction, will satisfy the requirements for data destruction. Redaction is specifically excluded as a means of data destruction.
- (c) Upon request, Contractor shall provide BOCES with a written certification of the secure deletion and/or destruction of PII held by the Contractor or Subcontractors.
- (d) To the extent that Contractor and/or its subcontractors continue to be in possession of any de-identified data (i.e., data that has had all direct and indirect identifiers removed), they agree not to attempt to re-identify de-identified data and not to transfer de-identified data to any party.

- **Commercial or Marketing Use Prohibition.**

Contractor agrees that it will not sell PII or use or disclose PII for a Commercial or Marketing Purpose.

- **Encryption.**

Contractor shall use industry standard security measures including encryption protocols that comply with New York law and regulations to preserve and protect PII. Contractor must encrypt PII at rest and in transit in accordance with applicable New York laws and regulations.

- **Breach.**

- (a) Contractor shall promptly notify BOCES of any Breach of PII without unreasonable delay no later than ten (10) business days after discovery of the Breach. Notifications required pursuant to this section must be in writing, given by personal delivery, e-mail transmission (if contact information is provided for the specific mode of delivery), or by registered or certified, and must to the extent available, include a description of the Breach which includes the date of the incident and the date of discovery; the types of PII affected and the number of records affected; a description of Contractor's investigation; and the contact information for representatives who can assist BOCES. Notifications required by this section must be sent to BOCES's Superintendent or other head administrator with a copy to the Data Protection Office. Violations of the requirement to notify BOCES shall be subject to a civil penalty pursuant to Education Law Section 2-d. The Breach of certain PII protected by Education Law Section 2-d may subject the Contractor to additional penalties.
- (b) Notifications required under this paragraph must be provided to BOCES at the following address:

Name: Kelli Eckdahl

Title: Director

Address: 31 Drumthwaite Ct.

Newark, NJ 07102

Email: Kelli.Eckdahl@edutech.org

Cooperation with Investigations.

Contractor agrees that it will cooperate with BOCES and law enforcement, where necessary, in any investigations into a Breach. Any reasonable costs incidental to the required cooperation or participation of the Contractor or its' Authorized Users, as related to such investigations, will be the sole responsibility of the Contractor if such Breach is attributable to Contractor or its Subcontractors.

- **Notification to Individuals.**

Where a Breach of PII occurs that is attributable to Contractor, Contractor shall pay for or

promptly reimburse BOCES for the full reasonable cost of BOCES's notification to Parents, Eligible Students, teachers, and/or principals, in accordance with Education Law Section 2-d and 8 NYCRR Part 121.

- **Termination.**

The confidentiality and data security obligations of the Contractor under this DPA shall survive any termination of this DPA but shall terminate upon Contractor's certifying that it has destroyed all PII.

ARTICLE III: PARENT AND ELIGIBLE STUDENT PROVISIONS

1. **Parent and Eligible Student Access.**

Education Law Section 2-d and FERPA provide Parents and Eligible Students the right to inspect and review their child's or the Eligible Student's Student Data stored or maintained by BOCES. To the extent Student Data is held by Contractor pursuant to the Service Agreement, Contractor shall respond within sixty (60) calendar days to BOCES's requests for access to Student Data so BOCES can facilitate such review by a Parent or Eligible Student, and facilitate corrections, as necessary. If a Parent or Eligible Student contacts Contractor directly to review any of the Student Data held by Contractor pursuant to the Service Agreement, Contractor shall promptly notify BOCES and refer the Parent or Eligible Student to BOCES.

2. **Bill of Rights for Data Privacy and Security.**

As required by Education Law Section 2-d, the Parents Bill of Rights for Data Privacy and Security and the supplemental information for the Service Agreement are included as Appendix A and Appendix B, respectively, and incorporated into this DPA. Contractor shall complete and sign Appendix B and append it to this DPA. Pursuant to Education Law Section 2-d, BOCES is required to post the completed Appendix B on its website.

ARTICLE IV: MISCELLANEOUS

1. **Priority of Agreements and Precedence.**

In the event of a conflict between and among the terms and conditions of this DPA, including all Appendixes attached hereto and incorporated herein and the Service Agreement, the terms and conditions of this DPA shall govern and prevail, shall survive the termination of the Service Agreement in the manner set forth herein, and shall supersede all prior communications, representations, or agreements, oral or written, by the Parties relating thereto.

2. **Execution.**

This DPA may be executed in one or more counterparts, all of which shall be considered one and the same document, as if all parties had executed a single original document, and may be executed utilizing an electronic signature and/ or electronic transmittal, and each signature thereto shall be and constitute an original signature, as if all parties had executed a single original document.

EDUCATIONAL AGENCY	CONTRACTOR
By: <i>Kelli Eckdahl</i>	By: <i>Megan Haller</i> <small>Signed by: D661C3CCF063464</small>
Name: <i>Kelli Eckdahl</i>	Megan Haller
Title: <i>Director</i>	Global Head of Operations <small>Executive Vice President of Glob</small>
Date: <i>2/4/25</i>	Date: February 7, 2025

APPENDIX A - Education Law §2-d Bill of Rights for Data Privacy and Security

Parents (including legal guardians or persons in parental relationships) and Eligible Students (students 18 years and older) can expect the following:

1. A student’s personally identifiable information (PII) cannot be sold or released for any Commercial or Marketing purpose. PII, as defined by Education Law § 2-d and the Family Educational Rights and Privacy Act ("FERPA"), includes direct identifiers such as a student’s name or identification number, parent’s name, or address; and indirect identifiers such as a student’s date of birth, which when linked to or combined with other information can be used to distinguish or trace a student’s identity. Please see FERPA’s regulations at 34 CFR 99.3 for a more complete definition.
2. The right to inspect and review the complete contents of the student’s education record stored or maintained by an educational agency. This right may not apply to Parents of an Eligible Student.
3. State and federal laws such as Education Law § 2-d; the Commissioner of Education’s Regulations at 8 NYCRR Part 121, FERPA at 12 U.S.C. 1232g (34 CFR Part 99); Children's Online Privacy Protection Act ("COPPA") at 15 U.S.C. 6501-6502 (16 CFR Part 312); Protection of Pupil Rights Amendment ("PPRA") at 20 U.S.C. 1232h (34 CFR Part 98); and the Individuals with Disabilities Education Act ("IDEA") at 20 U.S.C. 1400 et seq. (34 CFR Part 300); protect the confidentiality of a student’s identifiable information.
4. Safeguards associated with industry standards and best practices including, but not limited to, encryption, firewalls and password protection must be in place when student PII is stored or transferred.
5. A complete list of all student data elements collected by NYSED is available at www.nysed.gov/data-privacy-security/student-data-inventory and by writing to: Chief Privacy Officer, New York State Education Department, 89 Washington Avenue, Albany, NY 12234.
6. The right to have complaints about possible breaches and unauthorized disclosures of PII addressed. (i) Complaints should be submitted to the BOCES directly (ii) Complaints may also be submitted to the NYS Education Department at www.nysed.gov/data-privacy-security/report-improper-disclosure, by mail to: Chief Privacy Officer, New York State Education Department, 89 Washington Avenue, Albany, NY 12234; by email to privacy@nysed.gov; or by telephone at 518-474-0937.
7. To be notified in accordance with applicable laws and regulations if a breach or unauthorized release of PII occurs.
8. Educational agency workers that handle PII will receive training on applicable state and federal laws, policies, and safeguards associated with industry standards and best practices that protect PII.
9. Educational agency contracts with vendors that receive PII will address statutory and regulatory data privacy and security requirements.

CONTRACTOR	
Signature:	Signed by: <i>Megan Haller</i>
Printed Name:	Megan Haller
Title:	Global Head of Operations Executive Vice President of GL
Date:	February 7, 2025


APPENDIX B

BILL OF RIGHTS FOR DATA PRIVACY AND SECURITY -
 SUPPLEMENTAL INFORMATION FOR CONTRACTS THAT UTILIZE PERSONALLY IDENTIFIABLE INFORMATION

Pursuant to Education Law § 2-d and Section 121.3 of the Commissioner’s Regulations, the Educational Agency is required to post information to its website about its contracts with third-party contractors that will receive Personally Identifiable Information (PII).

Name of Contractor	Discovery Education, Inc.
Description of the purpose(s) for which Contractor will receive/access PII	To provide digital educational services such as Discovery Education Experience, Mystery Science, Pivot Interactives, Science, Math and Social Studies Techbook, and Professional Development.
Type of PII that Contractor will receive/access	Check all that apply: <input checked="" type="checkbox"/> Student PII for Discovery Education; but Mystery Science does not collect Student Data. <input type="checkbox"/> APPR Data
Contract Term	Contract Start Date <u>September 1, 2025</u> Contract End Date <u>August 31, 2028</u>
Subcontractor Written Agreement Requirement	Contractor will not utilize subcontractors without a written contract that requires the subcontractors to adhere to, at a minimum, materially similar data protection obligations imposed on the contractor by state and federal laws and regulations, and the Contract. (check applicable option) <input type="checkbox"/> Contractor will not utilize subcontractors. <input checked="" type="checkbox"/> Contractor will utilize subcontractors.
Data Transition and Secure Destruction	Upon expiration or termination of the Contract and upon request of BOCES, Contractor shall securely delete and destroy Student Data.
Challenges to Data Accuracy	Parents, teachers or principals who seek to challenge the accuracy of PII will do so by contacting BOCES. If a correction to data is deemed necessary, BOCES will notify Contractor. Contractor agrees to facilitate such corrections within 21 days of receiving BOCES’s written request.
Secure Storage and Data Security	Please describe where PII will be stored and the protections taken to ensure PII will be protected: (check all that apply) <input checked="" type="checkbox"/> Using a cloud or infrastructure owned and hosted by a third party. <input type="checkbox"/> Using Contractor owned and hosted solution <input type="checkbox"/> Other:

	<p>Please describe how data security and privacy risks will be mitigated in a manner that does not compromise the security of the data: Only authorized employees with role-based access control/privileges can view unencrypted district data. Discovery Education employs a role-based authentication system and system setting privileges follow suit. Account administrators have capabilities to control content (title exclusion), student access (search and search filters), download permissions and restrictions, as well as user management for the entire account. Site administrators have the same privileges for their site. Teachers may control their individual user profiles and manage classrooms and student user accounts. Only administrators may run reports within the administrative interface to see usage by user. In combination with periodic security risk assessments, Discovery Education uses a variety of approaches and technologies to make sure that risks and incidents are appropriately detected, assessed, and mitigated on an ongoing basis. Discovery Education also assesses on an ongoing basis whether controls are effective and perform as intended, including intrusion monitoring and data loss prevention. Discovery Education gathers and analyzes information regarding new threats and vulnerabilities, actual data attacks, and new opportunities for managing security risks and incidents. Discovery Education uses this information to update and improve its risk assessment strategy and control processes. In the event of an actual data breach, there is a comprehensive cybersecurity incident response plan in place that includes communication to relevant parties.</p>
Encryption	Data will be encrypted while in motion and at rest.

CONTRACTOR	
Signature:	<p>Signed by: </p>
Printed Name:	<p>Megan Haller <small>D691C38CF063464...</small></p>
Title:	<p>Global Head of Operations Executive Vice President of Global Operations</p>
Date:	<p>February 7, 2025</p>

APPENDIX C - CONTRACTOR'S DATA PRIVACY AND SECURITY PLAN

CONTRACTOR'S DATA PRIVACY AND SECURITY PLAN

The Educational Agency is required to ensure that all contracts with a third-party contractor include a Data Security and Privacy Plan, pursuant to Education Law § 2-d and Section 121.6 of the Commissioner's Regulations. For every contract, the Contractor must complete the following or provide a plan that materially addresses its requirements, including alignment with the NIST Cybersecurity Framework, which is the standard for educational agency data privacy and security policies in New York state. **While this plan is not required to be posted to BOCES's website, contractors should nevertheless ensure that they do not include information that could compromise the security of their data and data systems.**

1	Outline how you will implement applicable data security and privacy contract requirements over the life of the Contract.	The Contractor Customer and Technical Support team is available to work with District administrators and teachers. There are no fees associated with customer and technical support services. Contractor's support structure includes a defined internal escalation path utilizing a ticket system, which allows a customer to track progress working with any of our support staff. In addition, customers may escalate urgent issues via e-mail or by phone through the Support Representatives Services or the Director of Customer and Technical Support. Upon initiation of service, direct contact information will be provided for the points of escalation within Contractor. Technical support is available Monday – Thursday 8:00 am – 7:00 pm EST and Friday 8:00 am – 6:30 pm EST via a highly trained, "live" Contractor technician to assist and help trouble shoot. In addition, there is a comprehensive Help Section on the website that provides a number of technical support resources. The Contractor Customer and Technical Support team is available toll free at: 1-800-323-9084. Contractor's Customer and Technical Support team is also available via e-mail at education_info@discoveryed.com and via the Contact Us link on the Contractor website.
2	Specify the administrative, operational and technical safeguards and practices that you have in place to protect PII.	Based on Discovery Education's security risk assessments and ongoing security monitoring, Discovery Education gathers and analyzes information regarding new threats and vulnerabilities, actual data attacks, and new opportunities for managing security risks and incidents. Discovery Education uses this information to update and improve its risk assessment strategy and control processes. Discovery Education has a comprehensive vulnerability management program that includes regular automated scans, and a suite of cybersecurity tools including endpoint protection and firewalls, with 24/7 monitoring provided by a Managed Security Services Provider (MSSP).
3	Address the training received by your employees and any subcontractors engaged in the provision of services under the Contract on the federal and state laws that govern the confidentiality of PII.	Security awareness training is conducted on a quarterly basis. Technical staff must complete additional security awareness training tied to OWASP best practices. Simulated phishing tests are conducted on a monthly basis and those who are prone to phishing attack are enrolled in additional training.
4	Outline contracting processes that ensure that your employees and any subcontractors are bound by written agreement to the requirements of the Contract, at a minimum.	The Contractor will ensure that its personnel and subcontractors that access the student data are informed of the confidential nature of the student data and are bound by appropriate contractual obligations of confidentiality or are under an appropriate statutory obligation of confidentiality. The Contractor will take all reasonable steps and to ensure the reliability of Vendor's personnel and subcontractors that access student data.

5	Specify how you will manage any data security and privacy incidents that implicate PII and describe any specific plans you have in place to identify breaches and/or unauthorized disclosures, and to meet your obligations to report incidents to BOCES.	The Contractor uses a variety of approaches and technologies to ensure risks and incidents are appropriately detected, assessed, and mitigated on an ongoing basis. In combination with periodic security risk assessments, the Contractor assesses the effectiveness of controls/performances, including intrusion monitoring and data loss prevention. The Contractor gathers and analyzes information regarding new threats and vulnerabilities, actual data attacks, and new opportunities for managing security risks and incidents. The Contractor uses this information to update and improve its risk assessment strategy and control processes. In the event of an actual data breach, there is a comprehensive cybersecurity incident response plan in place that includes communication to relevant parties.									
6	Describe how data will be transitioned to BOCES when no longer needed by you to meet your contractual obligations, if applicable.	Upon BOCES request, Contractor shall Destroy all Student Data previously received from BOCES no later than sixty (60) days following such request.									
7	Describe your secure destruction practices and how certification will be provided to BOCES.	Upon termination or expiration of the contract, the Contractor will destroy/delete student data using a NIST 800-88 compliant method. Upon District request, Contractor shall provide certification of data destruction.									
8	Outline how your data security and privacy program/practices align with BOCES's applicable policies.	The comprehensive Contractor's Data Privacy Addendum can be found here: _____ and the Privacy Policy can be found here: _____									
9	Outline how your data security and privacy program/practices materially align with the NIST CSFv1.1 using the Framework chart below.	<p>Identify Framework</p> <table border="1"> <thead> <tr> <th data-bbox="665 1165 706 1207"></th> <th data-bbox="706 1165 966 1207">MAINTAINING ORGANIZATION/GROUP</th> <th data-bbox="966 1165 1242 1207">FRAMEWORK(S)</th> </tr> </thead> <tbody> <tr> <td data-bbox="665 1207 706 1270"><input checked="" type="checkbox"/></td> <td data-bbox="706 1207 966 1270">[Faint text]</td> <td data-bbox="966 1207 1242 1270">[Faint text]</td> </tr> <tr> <td data-bbox="665 1270 706 1344"><input checked="" type="checkbox"/></td> <td data-bbox="706 1270 966 1344">[Faint text]</td> <td data-bbox="966 1270 1242 1344">[Faint text]</td> </tr> </tbody> </table>		MAINTAINING ORGANIZATION/GROUP	FRAMEWORK(S)	<input checked="" type="checkbox"/>	[Faint text]	[Faint text]	<input checked="" type="checkbox"/>	[Faint text]	[Faint text]
	MAINTAINING ORGANIZATION/GROUP	FRAMEWORK(S)									
<input checked="" type="checkbox"/>	[Faint text]	[Faint text]									
<input checked="" type="checkbox"/>	[Faint text]	[Faint text]									

APPENDIX C.1 – NIST CSF TABLE

The table below will aid the review of a Contractor’s Data Privacy and Security Plan. Contractors should complete the Contractor Response sections in the table below to describe how their policies and practices align with each category in the Data Privacy and Security Plan template. To complete these 23 sections, a Contractor may: (i) Demonstrate alignment using the National Cybersecurity Review (NCSR) Maturity Scale of 1-7 ; (ii) Use a narrative to explain alignment (may reference its applicable policies); and/or (iii) Explain why a certain category may not apply to the transaction contemplated. Further informational references for each category can be found on the NIST website at <https://www.nist.gov/cyberframework/new-framework>. Please use additional pages if needed.

Function	Category	Contractor Response
IDENTIFY (ID)	Asset Management (ID.AM): The data, personnel, devices, systems, and facilities that enable the organization to achieve business purposes are identified and managed consistent with their relative importance to organizational objectives and the organization’s risk strategy.	NSCR 5 implementation in progress
	Business Environment (ID.BE): The organization’s mission, objectives, stakeholders, and activities are understood and prioritized; this information is used to inform cybersecurity roles, responsibilities, and risk management decisions.	NSCR 4 – some activities are still being documented
	Governance (ID.GV): The policies, procedures, and processes to manage and monitor the organization’s regulatory, legal, risk, environmental, and operational requirements are understood and inform the management of cybersecurity risk.	NSCR 5 implementation in progress
	Risk Assessment (ID.RA): The organization understands the cybersecurity risk to organizational operations (including mission, functions, image, or reputation), organizational assets, and individuals.	NSCR 5 implementation in progress
	Risk Management Strategy (ID.RM): The organization’s priorities, constraints, risk tolerances, and assumptions are established and used to support operational risk decisions.	NSCR 5 implementation in progress
	Supply Chain Risk Management (ID.SC): The organization’s priorities, constraints, risk tolerances, and assumptions are established and used to support risk decisions associated with managing supply chain risk. The organization has established and implemented the processes to identify, assess and manage supply chain risks.	NSCR 5 implementation in progress
PROTECT (PR)	Identity Management, Authentication and Access Control (PR.AC): Access to	NSCR 5 implementation in progress

Function	Category	Contractor Response
RESPOND (RS)	physical and logical assets and associated facilities is limited to authorized users, processes, and devices, and is managed consistent with the assessed risk of unauthorized access to authorized activities and transactions.	
	Awareness and Training (PR.AT): The organization's personnel and partners are provided cybersecurity awareness education and are trained to perform their cybersecurity-related duties and responsibilities consistent with related policies, procedures, and agreements.	NSCR 5 implementation in progress
	Data Security (PR.DS): Information and records (data) are managed consistent with the organization's risk strategy to protect the confidentiality, integrity, and availability of information.	NSCR 6 Tested and Verified
	Information Protection Processes and Procedures (PR.IP): Security policies (that address purpose, scope, roles, responsibilities, management commitment, and coordination among organizational entities), processes, and procedures are maintained and used to manage protection of information systems and assets.	NSCR 5 implementation in progress
	Maintenance (PR.MA): Maintenance and repairs of industrial control and information system components are performed consistent with policies and procedures.	NSCR 6 Tested and Verified
	Protective Technology (PR.PT): Technical security solutions are managed to ensure the security and resilience of systems and assets, consistent with related policies, procedures, and agreements.	NSCR 6 Tested and Verified
DETECT (DE)	Anomalies and Events (DE.AE): Anomalous activity is detected and the potential impact of events is understood.	NSCR 6 Tested and Verified
	Security Continuous Monitoring (DE.CM): The information system and assets are monitored to identify cybersecurity events and verify the effectiveness of protective measures.	NSCR 6 Tested and Verified
	Detection Processes (DE.DP): Detection processes and procedures are maintained and tested to ensure awareness of anomalous events.	NSCR 6 Tested and Verified
RESPOND (RS)	Response Planning (RS.RP): Response processes and procedures are executed and maintained, to ensure response to detected cybersecurity incidents.	NSCR 6 Tested and Verified
	Communications (RS.CO): Response	NSCR 5 implementation in progress

Function	Category	Contractor Response
RECOVER (RC)	activities are coordinated with internal and external stakeholders (e.g. external support from law enforcement agencies).	
	Analysis (RS.AN): Analysis is conducted to ensure effective response and support recovery activities.	NSCR 6 Tested and Verified
	Mitigation (RS.MI): Activities are performed to prevent expansion of an event, mitigate its effects, and resolve the incident.	NSCR 6 Tested and Verified
	Improvements (RS.IM): Organizational response activities are improved by incorporating lessons learned from current and previous detection/response activities.	NSCR 5 implementation in progress - currently implementing process improvements
RECOVER (RC)	Recovery Planning (RC.RP): Recovery processes and procedures are executed and maintained to ensure restoration of systems or assets affected by cybersecurity incidents.	NSCR 5 Implementation in progress. Process is documented but not tested and verified
	Improvements (RC.IM): Recovery planning and processes are improved by incorporating lessons learned into future activities.	NSCR 5 implementation in progress - currently implementing process improvements
	Communications (RC.CO): Restoration activities are coordinated with internal and external parties (e.g. coordinating centers, Internet Service Providers, owners of attacking systems, victims, other CSIRTs, and vendors).	NSCR 5 implementation in progress - this is difficult to test holistically, however we are confident in our planning.